ANNUAL REPORT 2020



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Mission Statement

Trust Modaraba aims to evolve and practice exemplary standards of integrity and proficiency by achieving balanced growth, building quality investment portfolio, maintaining high standards of efficiency and providing good return to its certificate holders. Trust Modaraba shall endeavor to maintain a comprehensive edge in the industry and contribute effectively in promotion of Islamic Financial Regime. It shall adopt a management culture based on participation, motivation and accountability to achieve professional and personal excellence and growth of human resource. Trust Modaraba shall achieve a balanced texture of being a prudent and progressive organization with a sound image in the market place.

CORPORATE INFORMATION

Modaraba Company

Al-Zamin Modaraba Management (Private) Limited

Board of Directors

Mian Sheikh Arshad Farooq
Mr. Basheer A. Chowdry
Mr. Syed Shahnawaz Ahmed Rizvi
Mr. Syed Etrat Hussain Rizvi
Mr. Mohammad Yasin
Mr. Sohail Ansar
Director
Dr. Namoos Baguar

Chairman
Chief Executive
Director
Director
Director
Director
Director

Management

Mr. Basheer Ahmed Chowdry Chief Executive

Ms. Hamida Aqeel Chief Operating Officer/Company Secretary
Mr. Ijaz Ahmed Khan Chief Financial Officer/Regional Head

Audit Committee

Mr. Syed Shahnawaz Ahmed Rizvi Chairman
Mr. Shaikh Arshad Farooq Member
Mr. Etrat Hussain Rizvi Member
Mr. Sohail Ansar Member

Human Resource Committee

Mr. Syed Etrat Husain Rizvi Chairman
Mr. Syed Shahnawaz Ahmed Rizvi Member
Mr. Basheer A. Chowdry Member
Mr. Muhammad Yasin Member

Internal Auditors

Grant Thornton Anjum Rahman. Chartered Accountants

Auditors of the Modaraba

Crowe Hussain Chaudhary & Co. Chartered Accountant

Bankers

Meezan Bank Limited The Bank of Punjab

Legal Advisors

Salim & Baig, Advocate Shakeel Ahmed Awan S&B Durrani Law Assoicates Sameera Usto & Associates

Registered Office/Principal Place of Business

104-106, Kassam Court, BC-9, Block-5, Clifton, Karachi-75600

Telephone: 021-35876651, 35876652 Fax: 021-35870408 Web: trustmodaraba.com

Email: info@trustmodaraba.com

Regional Office

301-320, $3^{\rm rd}$ Floor, Garden Heights, 8-Aibak Block, New Garden Town, Lahore Telephone: 042-35941957-8 Fax: 042 35866513

Gujranwala Office

51-A, Adjacent Standerd Chartered Bank, Trust Plaza G.T Road, Gujranwala Telephone: 055-3730308, 3730300 Fax: 055-3731108

Registrars

Hameed Majeed Associates (Private) Limited

1st Floor, H.M. House, 7-Bank Square, Lahore Telephone: 042- 37235081-2 Fax: 042-37358817



NOTICE OF ANNUAL REVIEW MEETING

Notice is hereby given that the Annual Review Meeting of Trust Modaraba to review the performance of the Modaraba for the year ended June 30, 2020 will be held on Thursday 22th October, 2020 at 9.00 am at NBFI & Modaraba Association of Pakistan, 602, Progressive Centre, 30-A, Block-6, PECHS, Shahrah-e-Fasial, Karachi-75400.

The certificate transfer books of the Modaraba will remain closed from 15th October, 2020 to 22th October, 2020 (both days inclusive).

Hamida Ageel

Company Secretary

Karachi

September 23rd, 2020.

REVIEW REPORT BY THE CHAIRMAN

As required under the code of Corporate Governance, an annual evaluation of the board of Directors of Al-Zamin Modaraba Management (Private) Limited is carried out. The purpose of evaluation is to ensure that the Board's overall performance and effectiveness is measured and benchmarked against expectations in the context of objectives set for the Modaraba.

For the financial year ended June 30, 2020, the Board's overall performance and effectiveness has been assessed as Satisfactory. Improvement is an ongoing process leading to action plans. The overall assessment as Satisfactory is based on an evaluation of integral components, including visions, mission and values; engagement in strategic planning, formulation of policies, monitoring the organization's business activities; monitor financial resource management, effective fiscal oversight, equitable treatment of all employees and efficiency in carrying out the Board's business.

The Board's of Directors of the Company received agendas and supporting written material including follow up material in sufficient time prior to the board and its committee meetings. The board meets frequently enough to adequate discharge its responsibilities. The non-executive and independent directors are equally involved in important decisions.

- Osor

Mian Sheikh Arshad Farooq

CHAIRMAN

Karachi

September 23rd, 2020.



Directors' Report

The Board of Directors of Al-Zamin Modaraba Management (Private) Limited presents herewith the financial statements of Trust Modaraba for the year ended 30th June, 2020.

Economy Review

The rapid spread of COVID-19 virus since February 2020 has brought economic activity to a near halt in the world as well as in Pakistan. The closure of non-essential businesses and domestic supply chain disruptions are having significant impact on wholesale and retail trade, transport, storage and communication, service sector, tourism and production linkage. In addition, the country's main industrial sector i.e textile is highly exposed to COVID-19 related impacts due to its labor intensity. The total public debt, as of June 30, 2020 has increased to Rs.36.3 trillion or 87.2% of the GDP. About 42% of the additional debt in the past two years was due to debt servicing expenses. The global economy is projected to contract sharply by 3% which will be much worse than during the 2008-09 financial crises. Likewise, Pakistan GDP growth is on negative footing in financial year 2020 as domestic and global economic activity slowed down sharply in the last four months of the fiscal year. According to the global economic prospect reports, Pakistan's economy has shown greater resilience than its peers in South Asia. Economic activity should be gaining some momentum as most nationwide lockdown measures were eased from May. In July, exports rebounded on the back of growth in shipment of textile and food products, while remittances also registered increase. Pakistan's rating has been placed at B-3 with a "stable outlook", citing micro prudential policies implemented ahead of the crises which should contain economic vulnerability induced by the pandemic. Current account deficit (CAD) narrowed down due to 18.6% decline in goods import.

Performance Review

During the year under review, your Modaraba has earned a net profit of Rs. 1.73 million after management fee and taxation as compared to Rs.1.03 million during the last year. Increase in profit is due to better returns achieved in Musharakah financing, reversal of income suspended earlier as a result of settlement achieved in a murabahah account and increase in returns from stock market operations.

Liquidity generated through available resources was deployed efficiently towards diversified businesses during the year by disbursing Rs.27.9 million towards ljarah, Rs.28.4 million towards Murabahah, Rs. 35.30 million towards Musharakah transactions and fresh investments of Rs. 25.05 million in stock market operations for averaging the deteriorating effects which has yielding effect during current year.

Balance sheet footing of your Modaraba stood at Rs.357.504 million. Certificate holder's equity stood at Rs. 306.86 million. Administrative expenses were effectively controlled and registered minimal increase.

Future Outlook

In spite of our continuous efforts, significant recoveries from litigated portfolio could not be realized during year under review but are near final stages of actualization, through court as well as out of court settlements. The resources thus mobilized will enable optimization of the current infrastructure and core business modes without adding much to the operating costs and also provide expansion into fresh products and services menu, with effective risk management and compliance regime. Steps have also been taken to participate in micro-finance activities for which regulatory requirements are being completed.

After frustration of our intense efforts to increase Modaraba's equity through the existing investors, possibilities of achieving merger with other Modarabas are now being explored actively as it would enhance the sustainability and revenue earning of the participants and create healthier conditions for them. In any case, the management of your Modaraba is committed to achieve a significant growth in the forthcoming period to make your entity a significant member of the Modaraba sector.

Dividend distribution

Trust Modaraba has distributed 90% of it's profit to the certificate holders in the past. However, non-availability of financial resources and the factors enumerated above, the net earnings of the year under review do not justify any distribution as the process will be uneconomical for the Modaraba as well as to the certificate holders. The Board has therefore, most reluctantly, decided to pass over the dividend payout this year and shall endeavor to compensate the certificate holders during the following years by implementing the plans explained above.

Compliance under Code of Corporate Governance

- The financial statements prepared by the management of Trust Modaraba present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- Proper books of accounts of Modaraba have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of financial statements of Modaraba and accounting estimates are based on reasonable and prudent judgment.
- International Accounting Standards, as applicable to Modaraba, have been followed in preparation of financial statements and any departure there from has been adequately disclosed.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- Trust Modaraba has put in place a sound Anti Money Laundering and Risk Management Policy with elaborate guidelines as to the main responsibilities expected from the Senior Management and employees and how to identify, manage and report different types of risks associated with the customers.
- There are no doubts about Modaraba's ability to continue as a going concern.
- There has been no material departure from the best practices and corporate governance as detailed in the listing regulations.

Composition of Board & Meetings

Total number of directors is 7 (seven) as per following:

| Male | 6 (Six) |
|--------|---------|
| Female | 1 (One) |

| | | | No. of Meetings Attended |
|----|-------------------------|------------------------------|--------------------------|
| a) | Independent Directors | Mr.Syed. Shahnawaz A. Rizvi | 4 |
| | | Mr. Syed Etrat Hussain Rizvi | 4 |
| | | Mr. Muhammad Yasin | 1 |
| b) | Non-Executive Directors | Mr. Sheikh Arshad Farooq | 3 |
| | | Mr. Sohail Ansar | 1 |
| | | Ms Dr. Namoos Baquar | 4 |
| c) | Executive Director. | Mr. Bashir A. Chowdry | 4 |

Four meetings of the Board were held pertaining to Trust Modaraba, which were attended as above.



Leave of absence was granted to the members who had informed of their inability to attend the meeting due to their pre-occupation.

Director's Remuneration

Chairman, non-executive directors and independent directors are entitled only for the fee for attending the meetings from the Modaraba Management Company.

Changes in the Board of Directors

Due to his personal reasons, Mr. Imran-ul-Haq decided to resign from the Board. He remains associated as a shareholder and supporter of the Modaraba and its management. His valuable contributions in establishing and managing the entity over a long period are sincerely acknowledged and appreciated by the Board.

To fill the vacancy thus occurred, Mr. Muhammad Yasin was appointed as a Director. The Board looks forward to his effective contribution in defining and achieving a successful future of the Modaraba and its stakeholders.

Audit Committee and Internal Control system

The Management of your Modaraba believes in good Corporate Governance, implemented through a well-defined system of check and balances, The Board of Directors have established a system of sound internal controls, which is effectively implemented at all levels within the Modaraba.

The Audit committee comprises of four members who are all non-executive directors including the Chairman of the committee.

Human Resource and Remuneration Committee

One meeting of Human Resource and Remuneration Committee (HR&RC) was held to finalize the recommendation for yearly staff compensation amount.

Current composition of the Board Committees is as per the requirements of the listed companies Code of Corporate Governance Regulations, 2019.

Auditors

The present auditors M/s Crowe Hussain Chaudhury & Co., Chartered Accountants have retired on the conclusion of the term and being eligible have offered themselves for re appointment. As per recommendations of the Audit Committee, the Board has approved the re-appointment of M/s. Crowe Hussain Chaudhury & Co. Chartered Accountants as external Auditors for the financial year ending June 30, 2021.

Pattern of Certificate holding

Pattern of certificate holding as at 30th June 2020 is attached. No trade in the certificates of the Modaraba was carried out by the Directors, CEO, CFO, Company Secretary and their spouses and minor children.

Value of the Funds investment

The Modaraba operates a contributory provident fund for all its permanent employees. Equal monthly contributions are made, both by the Modaraba and employees to the fund @10% of the basic salary. Based on latest accounts of the fund, the value of its investments as at 30th June, 2020 works out to be Rs.4,587,912/.

Earning per Certificate

The earning per certificate of the Modaraba for the year ended 30thJune, 2020 stood at Rs.0.06 per certificate as compared to Rs.0.03 per certificate for the previous year.

Acknowledgements

The Board wishes to place on record its appreciations for the support and guidance provided by the Registrar Modarabas and Securities and Exchange Commission of Pakistan. The Board also acknowledges the hard work and commitment of the executives and staff members. Finally, the Board extends its gratitude to the certificate-holders who remained committed to the Modaraba and looks forward to their continued support in future.

For and on behalf of the Board of Directors

Mian Sheikh Arshad Farooq

Chairman

Basheer A. Chowdry

Chief Executive

Karachi.

Date: September 23rd, 2020.



ڈائر یکٹر کی ربورٹ

الضامن مضاربہ مینجنٹ (پرائیویٹ) کمیٹڈ کے بورڈ آف ڈائر کیٹر ز (بورڈ کے ناظمین) بڑسٹ مضارب یجانب سے 30 جون 2020 کوانقتام پذیر سال کی مالیاتی دستاویزات پیش کرتے ہیں۔ مع**اثی عائزہ**

فروری 2020 سے تیزی سے پھیلنے والے کووڈ-19 وائرس نے تمام دنیا کے ساتھ ساتھ پاکتان میں معاثی سر گرمیوں کو ساکت کرویا ہے۔ غیر لازی کاروبار کی بندش اور ملکی مال کی فراہمی کے تسلس (supply chain) میں خلل کے خاصے اثرات تھوک فروش (wholesale) اور پر پچون (retail) کے کاروبار، ذریعہ نقل وحمل، ذریعہ نقل کے خاصے اثرات تھوک فروش کو فروش (wholesale) کے کاروبار، ذریعہ نقل وحمل، ذریعہ نقل کے خاصے اثرات تھوک فروش کی خلیف کی بیداوار کا 4.5 ٹیلین خلل کے خاصے اثرات تھوک فروش کی خلیف کی بیداوار کا 4.5 ٹیلین کی بیداوار کا 4.5 ٹیلین کے معیشت تیزی سے کہ عالمی معیشت تیزی سے کہ وی کو چی بیداوار کا 4.5 ٹیلین کے اخراجات کے لیے تفاہ تخیینہ ہے کہ عالمی معیشت تیزی سے کہ فیصد کے فیصد تک سکڑے گی جو 90-800 کے دوران ہونے والے مالی بجران سے کہیں زیادہ ہوگا۔ ای طرح، مالی سال 2020 میں پاکتان کی مجموعی توجی پیداوار منتی رہی کہ عالمی بہت زیادہ کیک فیصد تک سکڑے گی جو 90-800 کے دوران ہونے والے مالی بجران سے کہیں زیادہ ہوگا۔ ای طرح، مالی سال 2020 میں پاکتان کی مجموعی توجی پیداوار منتی رہی کہ کو تا ہو کہ کے خاص معیشت کے دوران ہونے والے مالی بجران سے کہیں زیادہ ہوگا۔ ای طرح، مالی سال 2020 میں پاکتان کی مجموعی توجی پیداوار منتی رہی کہ کاروبارہ کی معیشت کی دوران ہونے والے مالی بجران سے کہا کہ کی بندش (Lockdown) کے اقدامات میں زی کردی گئی ہے۔ جو لائی میں، نیکٹا کل اور خوراک کی مصنوعات منظر باہم سے سے کہا کہ اورائی کی کہی پیداوار کی کاروبارہ کی کاروبارہ کی کاروبارہ کی کہی ہو گیا ہو کہا کہ کی بندش (CAD) کے اقدامات میں زی کردی گئی ہے۔ جو لائی میں، نیکٹا کل اور خوراک کی مصنوعات کی دورائی کھو تھو کی خارات سے معیشت کی دوریڈ بر پر کی (vulnerability) کو قابو کرنے کے لیے بجران سے پہلے مائیکروپر دوڈ نشل پالیسیوں کا نفاذ ہے۔ جاری کھاتے کا خسارہ (CAD) اشیاء کی در آماد میں کے مہرو گیا ہے۔

کار کردگی کا جائز: ه

زیر جائزہ سال کے دوران، آپ کے مضاربہ نے قبل از مینجمنٹ فیس اور محصول کے 1.73 ملین روپے کا خالص منافع کما یاجو گذشتہ سال 1.03 ملین روپے تھا۔ منافع میں اضافہ مشار کہ میں سرمامیہ کاری، مراحبہ کھاتے میں تصفیے سے آمدنی کی واپسی جس کو پہلے معطل کیا گیااور اسٹاک مارکیٹ آپریشن سے آمدنی میں اضافے کا نتیجہ ہیں۔

دستیاب وسائل سے حاصل شدہ سیالیت کو سال کے دوران مؤثر طور پر متنوع کار وباروں میں استعال کیا گیا؛27.9 ملین روپے اجارہ،4.42 ملین روپے مراحبہ،35.30 ملین روپے مشار کہ کے لین دین کے لیے جاری کئے اور 25.05 ملین روپے کی نئی سرمایہ کاری اسٹاک مارکیٹ آپریشن میں کی تاکہ سال کے دوران ہونے والے بدتراثرات کو کم کیاجا سکے۔

آپ کے مضاربہ کی بیلنس ثیب 357.504 ملین روپے رہی۔ سرٹیفیکیٹ کنندگان کے ملکیتی سرمایہ 306.86 ملین روپے رہا۔ انتظامی اخراجات پر مؤثر طور پر قابو پایا گیااوراس میں معمولی اضاف ہوا۔

اميرمنتنبل

ہاری مسلسل کو حشوں کے باوجودزیر جائزہ سال کے دوران مقدمے کا شکار پورٹ فولیوسے وصولیا بی نہ ہو سکیں لیکن وہ عدالت کے ذریعے یاعدالت کے باہر تصفیعے کے ذریعے حقیقت بننے کے قریب ہیں۔
اس طرح سے وسائل کو متحرک کرنے سے موجودہ ڈھانچہ اور بنیادی کاروباری موڈز (modes) کو آپریٹنگ لاگت کو بغیر کسی اضافہ کے بہتر استعال ہو گااور مؤثر خطرے کے انتظام اور تعیلی نظام کے ساتھ
نئی منصوعات اور خدمات کی فہرست میں توسیع کاموقع فراہم کرے گا۔ مائٹیروفنانس سر گرمیوں میں حصہ لینے کے لیے بھی اقدامات لیے جاچکے ہیں جس کے لیے ضابطے کو کاروائی مکمل ہو چکی ہے۔
مضاربہ کے ملکیتی سرمایہ میں اضافے کے لیے موجودہ سرمایہ کاروں کے ساتھ سخت کو حشوں سے مایوسی ہونے کے بعد دیگر مضاربہ سے انتخام کے امکانات پر سر گرمی سے خور کیا جارہا سے اور اس سے مضاربہ کے نشلسل سے جاری رہنے اورشر اکت داروں کی مالگذاری سے آمد فی میں اضافہ ہوگا اور ان کے لیے صحت مند صور تحال پیدا ہوگی۔ کسی بھی صورت میں آپ کے مضاربہ کی انتظامیہ آنے والی مدت
میں خاصی نموحاصل کرنے کے لیے پرعزم ہے تاکہ آپ کے ادارے کو مضاربہ سیکٹر کا ایک اہم رکن بنائے۔

منقىمەمنافع كى تقتيم

ماضی میں ٹرسٹ مضاربہ اپنے منافع 906 فیصد اپنے سر ٹیٹیکیٹ رکھنے والوں کو تقتیم کرچاہے۔ تاہم مالی وسائل کی عدم دستیابی اور مذکورہ بالابیان کردہ عوامل کی بنیاد پر اس سال کی خالص آمد نی اس بات کا حق نہیں دیتی کہ منقسمہ منافع تقتیم کیاجائے اور ایساعمل مضاربہ اور اس کے سر ٹیٹیکیٹ کنندگان کے لیے غیر سود مند (une conomical) ہوگا۔ اس لیے بورڈنے بادل نخواستہ فیصلہ کیاہے اس سال منقسمہ منافع نند دیاجائے، مضاربہ کوشش کرے گا کہ وہ سر ٹیٹیکیٹ رکھنے والوں کوا گلے سال اوپر بیان کردہ منصوبوں کے نفاذ سے ان کی تلافی کرے۔

اداراتی نظم وضبط کے ضابطے کے تحت تعمیل

- ٹرسٹ مضاربہ کی انتظامیہ کے تیار کردہ مالیاتی گوشوارے فنڈز کے معاملات کی صور تحال، عملی امور کے نتائج، کیش فلواور تقییم شدہ ملکیتی سرمایہ (equity) میں تبدیلوں کو بہتر طور پر پیش کرتے ہیں۔
 - کمپنی نے موزوں کھاتوں کی کتابیں (Books of Accounts) قائم رکھی ہوئی ہیں۔
 - مالیاتی گوشواروں کی تیاری میں اکا نوشنگ کی مناسب عملی کیسال طور پر اپنائی گئی ہے اور اکاؤنٹنگ تخمینوں کی بنیاد معقول اور محتاط پر رکھی ہے۔
 - مضاربه پر قابل اطلاق بین الا قوامی مالیاتی رپورٹنگ معیار پر عمل کرتے ہوئے مالیاتی دستاویزات تیار کئے گئے ہیں اور ان سے کسی بھی انحراف کو مناسب طور پر ظاہر کیا گیاہے۔
 - اندرونی کنژول کانظام کاڈیزائن مضبوط ہےاوراسکامو ثر نفاذاور تگرانی کی گئی ہے۔
 - مضاربہ کے ایک جاری رہنے والے ادارے کے طور پر چلتے رہنے میں کوئی شبہ نہیں ہے۔
 - کسٹنگ ضوابط میں اداراتی نظم وضبط کی دی گئی تفصیلات کی بہترین مثقوں سے کو کی مادی انحراف نہیں کیا گیا ہے۔

پورڈ کی ساخت اور اجلاس

ورج ذیل کے مطابق ڈائر کیٹر ز کی کل تعداد 7 (سات)

رو (پَوْ) 6

خاتون 1 (ایک)

اجلاس میں شرکت کی تعداد

| (a | آزاد ڈائر یکٹر ز | سيد شاہنوازاے۔رضوی | 4 |
|----|-----------------------------|-------------------------|---|
| | | سيدعترت حسين رضوي | 4 |
| | | جناب محمد ياسين | 1 |
| (b | نانا مگزیکیو ٹیوڈائر یکٹر ز | جناب شيخ ار شد فاروق | 3 |
| | | جناب سهبل انصار | 1 |
| | | محترمه ڈاکٹر ناموس باقر | 4 |
| (c | ایگزیکیوٹیوڈائریکٹرز | جناب بشیراے۔ چود ھری | 4 |

ٹرسٹ مضاریہ کے حوالے ہے بورڈ کے جاراجلاس کاانعقاد ہواجن میں شرکت کی تفصیل اوپر دی گئی ہے۔

جن ار کان کی پہلے سے مصروفیت کی وجہ سے اجلاس میں شرکت نہ کر سکنے کی اطلاع دے چکے تھے ان کور خصت دے دی گئی۔

ڈائر یکٹر کامشاہرہ

مضاربہ مینجنٹ ممپنی کے اجلاس میں شرکت کے لیے چیر مین، نان ایکز بکیوٹیوڈائر بکٹر زاور آزاد ڈائر بکٹر زاجلاس میں شرکت کی فیس کے حقدار ہیں۔

بورة آف ڈائر يكٹر زيس تبديلي

اپنی ذاتی وجوہات کی بناء پر جناب عمران الحق نے فیصلہ کیاہے کی وہ پورڈ سے مستعفی ہو جائیں۔ آپ مضاربہ اور اس کی انتظامیہ سے بطور حصہ دار (shareholder)اور اس کے حمائتی کے منسلک رہیں گے۔ بورڈان کی ادارے کی تشکیل اور طویل عرصہ تک ادارے کے چلانے میں قابل قدر حصہ ڈالنے کے عمل کو پورڈنہ صرف اس کا معترف ہے بلکہ سراہتا بھی ہے۔

اس طرح سے خالی ہونے والی آسامی کوپر کرنے کے لیے جناب محمد یاسین نے درخواست دی ہے۔ بورڈ آپ کے مضاربہ اور اس کے شرکاء مفاد (stakeholders)کا میاب مستقبل کا تعین اور اس کے حصول کے لیے ان سے مؤثر کر دارگی تو قع کر رہے ہیں۔

آؤث مميثى اوراندروني تكراني كانظام

آپ کے مضاربہ کیانتطامیہ ایتھے اداراتی نظم وضبط پریقین رکھتی ہے،اس کا نفاذ متوازن نگر انی کااچھی طرح وضاحت کردہ نظام کے ذریعے سے کردیا ہے۔ بورڈ آف ڈائر کیٹر زنے اندرونی نگرانی کاایک متخلم نظام تشکیل دیا ہے اور اسے موئنز طور مضاربہ کے تمام مراحل پر نافذ کردیا ہے۔

آۋت كىينى تىن افرادىر مشتل ہے اور دہ تمام بشمول چېر مين نان - ايگيز بكيو ٹيوڈائر كيٹر زہيں-



انسانی وسائل اور مشاہر ہ تمیٹی

انسانی وسائل اور مشاہر ہ تمیٹی کا ایک اجلاس ہوا تا کہ عملہ کے تخواہوں میں سالانہ اضافے کی تحاویز کو حتمی شکل دی جائے۔

بورڈی کمیٹیوں کی موجودہ ساخت اسٹر کمپینز کوڈ آف کارپوریٹ گورننس ریگولیشنز، 2019 کے مطابق ہے۔

مختب(Auditors)

موجودہ مختب میسرز- ہوروارتھ حسین چوہدری اینڈ کمپنی، چارٹرڈاکاؤنٹینٹس، 30 جون کوریٹائر ہو بچے ہیں اور معاہدے کی شرائط کے تحت وہ دوبارہ ضدمات دینے کے لیے اہل ہیں۔ آڈٹ کمپنی کے مشورے کے تحت، بورڈ میسرز- ہوروارتھ حسین چوہدری اینڈ کمپنی، چارٹرڈاکاؤنٹینٹس کی ابطور ہیرونی مختب کے 30 جون 2021کو ختم ہونے والے سال کے لیے ان کی دوبارہ تقری کی تجویزدے چکا ہے۔

سر فیفیکیٹ رکھنے کار جحان

30 جون 2020 پر سر شیفیکیٹ رکھنے کار جمان منسلک ہے۔ ڈائر کیٹر ز، CFO، CEO ، میٹی سیکریٹر کی اوران کے نابالغ بچوں نے سر شیفیکیٹس کاکوئی خرید و فروخت نہیں کی ہے۔ ۔

فنڈز کی سرمایہ کاری کی مالیت

مضار بہا پے متنقل ملاز مین کے لیے شراکتی پراویڈینٹ فنڈ چلاتا ہے۔ مضار بہ اور ملاز مین دونوں اس فنڈ میں ماہانہ مساوی حصہ ، جوبنیادی تنخواہ کا 10 فیصد کی شرح ہوتا ہے اس فنڈ میں جمع کرتے ہیں۔ تازہ ترین فنڈ کے کھاتے کی بنیاد پر،30 جون 2020 پراس فنڈ کے سرماہیا کاری کی حساب کردہ مالیت ./4,587,912 دیے ہے۔

آمدنی فی سرمیفیکیٹ

30 جون 2020 كوختم ہونے سال پر آمدنی فی سرٹیفیكیٹ 0.06 روپے فی سرٹیفیكیٹر ہی جبکہ گذشتہ سال بیر آمدنی 0.03 روپے فی سرٹیفیکیٹ تھی۔۔

اعتراف

بور ڈخواہش مندے کہ رجسٹرار مضاربہ، سیکیوریٹرائیڈایمیچنج کمیشن آف پاکستان کاان کی حمائت اور رہنمائی کرنے پران کاشکر یہ ادا کرے۔

بورڈاپنے افسران اور عملے کے ارکان کی سخت محنت اور عزم کا بھی اعتراف کرتا ہے۔ اور آخر میں بورڈاپنے سر ٹیفیکیٹ کنندگان کے مضار بد کے ساتھ پر عزم رہنے پر ممنونیت کا بھی اظہار کرناچا ہتا ہے اور ان کی مستقبل میں مسلسل حمائت کی امیدر کھتا ہے۔

برائے بور ڈ آف ڈائر یکٹر زکے جانب سے

ء بشيراحمه چود هر ی په په

چىف اىگىزىكبو ٹيو

ميال شيخار شد فاروق

چئر مین

کراچی

23 ستبر 2020

Key Operating & Financial Date for the Last Six Years

(Rupees in Thousands)

| | | | | (i tapo | 00 111 11100 | ioariao, |
|--------------------------------|---------|---------|---------|---------|--------------|----------|
| | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 |
| | | | | | | |
| Total assets | 357,503 | 371,269 | 377,335 | 389,933 | 396,172 | 411,442 |
| ljara Financing | 196,778 | 211,387 | 196,191 | 244,702 | 252,728 | 286,673 |
| Morabaha financing | 118,167 | 140,145 | 141,296 | 132,409 | 156,537 | 155,551 |
| Musharakah financing | 32,562 | 31,698 | 26,119 | 23,736 | 16,522 | 6,602 |
| Assets own use | 11,971 | 12,263 | 22,913 | 23,434 | 14,076 | 13,634 |
| Current Assets | 220,395 | 213,457 | 237,430 | 220,782 | 207,553 | 205,326 |
| Current Liabilities | 26,024 | 40,102 | 49,822 | 45,800 | 45,581 | 46,992 |
| Total Liabilities | 50,638 | 67,398 | 71,332 | 74,765 | 86,007 | 101,383 |
| Paid-up capital | 298,000 | 298,000 | 298,000 | 298,000 | 298,000 | 298,000 |
| Reserves | 8,865 | 5,870 | 8,002 | 17,168 | 12,165 | 12,058 |
| Net equity | 306,865 | 303,870 | 306,002 | 315,168 | 310,165 | 310,058 |
| | | | | | | |
| Income Statement | | | | | | |
| Income | 33,713 | 31,030 | 29,844 | 84,158 | 84,193 | 90,718 |
| Operating expenses | 30,504 | 29,699 | 27,584 | 68,431 | 69,715 | 71,378 |
| Profit/(Loss) before | 3,209 | 1,331 | 2,260 | 15,727 | 14,478 | 19,339 |
| management fee | | | | | | |
| Profit/(Loss) after taxation | 1,732 | 1,037 | 1,922 | 14,154 | 13,030 | 17,405 |
| Earning/(Loss) per certificate | 0.06 | 0.03 | 0.06 | 0.47 | 0.44 | 0.58 |



Statement of Compliance with Listed Companies (Code of Corporate Governance) Regulations, 2019

Trust Modaraba Managed by Al-Zamin Modaraba Management (Pvt.) Limited Year ending June 30, 2020

The Modaraba Company has complied with the requirements of the Regulations in the following manner:

The Modaraba Company has applied the principles contained in the CCG in the following manner:

1. Total number of directors are 7 (Seven) as per following:

a. Male: 6 (Six)b. Female: 1 (One)

2. The Composition of board is as follows:

| Cate | egory | Names |
|------|-------------------------|--|
| a) | Independent Director | Mr. Syed Shahnawaz A.Rzivi Mr. Syed Etrat Hussain Rizvi Mr. Muhammad Yasin |
| b) | Non-Executive Directors | Mr. Sheikh Mian Arshad Farooq Mr. Sohail Ansar Dr. Mrs. Namoos Baquar |
| c) | Executive Director | Mr. Basheer Ahmed Chowdry |

- 3. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this company;
- The company has prepared a code of conduct and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures;
- 5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. The Board has ensured that complete record of particulars of the significant policies along with their date of approval or updating is maintained by the company;
- 6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by the Board/ shareholders as empowered by the relevant provisions of the Act and these Regulations;
- 7. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the

requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board; .

- 8. The Board have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations;
- 9. Five Directors of the Modaraba Company have already obtained director's training certification from Pakistan Institute of Corporate Governance and two directors are exempted from the requirement by virtue of their experience as prescribed by the listing regulations of the Pakistan Stock Exchange.
- 10. The Board has approved appointment of chief financial officer, company secretary and head of internal audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations;
- 11. Chief financial officer and chief executive officer duly endorsed the financial statements before approval of the Board;
- 12. The Board has formed committees comprising of members given below:

a) Audit Committee

Mr. Syed Shahnawaz A. Rizvi - Chairman Mr. Sheikh Arshad Farooq - Member Mr. Syed Etrat Hussain Rizvi - Member Mr. Sohail Ansar - Member

b) HR and Remuneration Committee

Mr. Syed Etrat Husain Rizvi - Chairman
Mr. Syed Shahnawaz A. Rizvi - Member
Mr. Basheer Ahmed Chowdry - Member
Mr. Muhammad Yasin - Member

c) Risk Management Committee

Mr. Sheikh Arshad Farooq Dr. Ms. Namoos Baquar

- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance;
- 14. The frequency of meetings of the committees were as per following:

a) Audit Committee - Quarterly
b) HR and Remuneration Committee - Annually
c) Risk Management Committee - Annually



- 15. The Board has set up an effective internal audit function/ or has outsourced the internal audit function to who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company;
- 16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or director of the company;
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard;
- 18. We confirm that all requirements of regulations 3, 6, 7, 8, 27,32, 33 and 36 of the Regulations have been complied with; and
- 19. We confirm that all requirements, other than regulations referred in clause 18 above have been duly complied.

Mian Sheikh Arshad Faroog

CHAIRMAN

Karachi.

Date: September 23rd, 2020.

Report of Shariah Advisor

I have conducted Shariah Review of Trust Modaraba managed by Al-Zamin Modaraba Management (Private) Limited for the financial year ended 30th June, 2020 in accordance with the requirements of the Shariah Compliance and Shariah Audit Mechanism for Modarabas and report that except the observations as reported hereunder, in my opinion:

- the Modaraba has introduced a mechanism which has strengthened the Shariah compliance, in letter and spirit and the systems, procedures and policies adopted by the Modaraba are in line with the Shariah principles;
- ii. Following were the major developments that took place during the year:
 - a) Research and new product developments.
 - Adopted new inducted Shariah Compliance and Shariah Audit Mechanism.
 - b) Followed Model Islamic Financing Agreements approved by Religious Board.
- iii. the agreements entered into by the Modaraba are Shariah compliant and the financing agreements have been executed on the formats as approved by the Religious Board and all the related conditions have been met.
- iv. To the best of my information and according to the explanations given to me, the business transactions undertaken by the Modaraba and all other matters incidental thereto are in conformity with the Shariah requirements as well as the requirements of the Prospectus, Islamic Financial Accounting Standards as applicable in Pakistan and the Shariah Compliance and Shariah Audit Regulations for Modarabas.
- v. profit sharing ratios, profits and charging of losses (if any) relating to any deposit raising product conform to the basis and principles of Shariah.
- vi. No earnings have been realized by any means prohibited by Shariah.

In my opinion, the operations of Trust Modaraba are in conformity with the Shariah

Compliance and Audit Mechanism for Modarabas.

Signature

Stamp of Shariah Advisor.

Karachi

Muhammad Zubair Usmani Jamia Darul Uloom Karachi

September 23rd, 2020.



INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF TRUST MODARABA

REVIEW REPORT ON THE STATEMENT OF COMPLIANCE CONTAINED IN LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors Al-Zamin Modaraba Management (Private) Limited for and on behalf of Trust Modaraba (the Modaraba) for the year ended June 30, 2020 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2020.

CROWE HUSSAIN CHAUDHURY & CO.

Chartered Accountants

Engagement Partner: Muhammad Nasir Muneer

Date: September 23rd, 2020.

Lahore

AUDITORS' REPORT TO THE CERTIFICATE HOLDERS

We have audited the annexed balance sheet of **Trust Modaraba** ("the Modaraba") as at June 30, 2020 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof (hereinafter referred to as the financial statements), for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

These financial statements are the Modaraba Company's [Al-Zamin Modaraba Management (Private) Limited)] responsibility who is also responsible to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards as applicable in Pakistan and the requirements of the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 (XXXI of 1980) and the Modaraba Companies and Modaraba Rules, 1981. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies and significant estimates made by the Modaraba Company, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

(a) in our opinion, proper books of accounts have been kept by the Modaraba Company in respect of the Modaraba as required by the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 (XXXI of 1980) and the Modaraba Companies and Modaraba Rules, 1981;

(b) in our opinion:

- (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 (XXXI of 1980) and the Modaraba Companies and Modaraba Rules, 1981, and are in agreement with the books of accounts and are further in accordance with the accounting policies consistently applied except for the changes as stated in note 5 with which we concur;
- (ii) the expenditure incurred during the year was for the purpose of the Modaraba's business; and
- (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects, terms and conditions of the Modaraba;
- (c) in our opinion and to the best of our information and according to the explanations given to



us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 (XXXI of 1980) and the Modaraba Companies and Modaraba Rules, 1981, in the manner so required and respectively give a true and fair view of the state of the Modaraba affairs as at June 30, 2020 and of the profit, comprehensive income, its cash flows and changes in equity for the year then ended; and

(d) no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

We draw attention to the matter stated in note 17.3.1 to these financial statements, the ultimate outcome of which cannot presently be determined and hence, no loss that may result therefrom has been recorded in these financial statements. Our opinion is not qualified in respect of this matter.

CROWE HUSSAIN CHAUDHURY & CO.

Chartered Accountants

Engagement Partner: Muhammad Nasir Muneer

Date: September 23rd, 2020.

Lahore

BALANCE SHEET

AS AT JUNE 30, 2020

| ASSETS | Note | 2020 Rup | 2019 Dees |
|--|----------------------------|---|--|
| Corp. and bank halanges | 6 | 0 003 306 | 4.057.050 |
| Cash and bank balances Short term investments | 6 7 | 8,093,386 18,274,492 | 4,057,050 8,445,401 |
| Advances, deposits, prepayments and other receivables | 8 | 27,204,641 | 28,343,871 |
| Short term murabaha finances | 9 | 41,485,468 | 41,022,319 |
| Current portion of long term murabaha finances | 12 | 70,578,971 | 79,358,837 |
| ljarah rental receivables | 10 | 17,151,789 | 14,756,103 |
| Short term musharakah finances (secured - considered good) | 10 | 31,070,328 | 29,336,042 |
| Current portion of long term diminishing musharakah finances | 13 | 598,411 | 912,833 |
| Income tax refunds due from the Government | .0 | 5,508,038 | 6,094,347 |
| Stock in trade | 11 | 429,561 | 1,130,042 |
| Total Current Assets | | 220,395,085 | 213,456,845 |
| | | , | , , |
| Non-Current Assets | | | |
| Long term murabaha finances | 12 | 6,102,446 | 19,764,637 |
| Long term diminishing musharakah finances | 13 | 893,033 | 1,448,984 |
| Long term deposits | 14 | 412,262 | 1,800,162 |
| Long term investments | 15 | 9,254,769 | 5,256,149 |
| Investment properties | 16 | 20,405,000 | 13,702,550 |
| Fixed assets | 17 | 100,041,154 | 115,839,781 |
| Total Non-Current Assets | | 137,108,664 | <u>157,812,263</u> |
| Total Assets | | 357,503,749 | 371,269,108 |
| Current Liabilities Current portion of customers' security deposits Current portion of deferred income on murabaha Current portion of lease liabilities against right of use assets Unclaimed dividends Creditors, accrued and other liabilities Loan from Modaraba Management Company - interest free unsecured Total Current Liabilities | 21 20 22 18 19 | 7,651,000 3,702,398 153,052 12,891,301 1,626,307 - 26,024,058 | 12,698,000 6,854,911 - 12,930,127 2,618,976 5,000,000 40,102,014 |
| Non-Current Liabilities | | | |
| Deferred income on murabaha | 20 | 822,658 | 2,685,512 |
| Customers' security deposits | 21 | 23,791,315 | 24,610,865 |
| Lease liabilities against right of use assets | 22 | - | |
| Total Non-Current Liabilities | | 24,613,973 | 27,296,377 |
| | | | |
| Total Liabilities | | 50,638,031 | 67,398,391 |
| NET ASSETS | | 306,865,718 | 303,870,717 |
| REPRESENTED BY CAPITAL AND RESERVES | | | |
| Certificate capital | 23 | 298,000,000 | 298,000,000 |
| Reserves | 24 | 8,865,718 | 5,870,717 |
| | | 306,865,718 | 303,870,717 |
| Contingencies and commitments | 25 | - | - |

The annexed notes from 1 to 46 form an integral part of these financial statements.

For Al-Zamin Modaraba Management (Private) Limited

(Modaraba Management Company)

CHIEF EXECUTIVE CHAIRMAN

DIRECTOR

CHIEF FINANCIAL OFFICER



PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED JUNE 30, 2020

| | Note | 2020 Ruլ | 2019 Dees |
|---|------|--------------|--------------|
| Income from ijarah - net | 26 | 8,711,666 | 12,472,461 |
| Profit on murabaha finances | 27 | 11,694,663 | 11,497,803 |
| Profit on musharakah finances | 28 | 8,024,224 | 5,507,677 |
| Income from investments - net | 29 | 937,479 | 209,496 |
| Trading income | 30 | 64,497 | 1,805,243 |
| Other income | 31 | 5,391,945 | 2,114,756 |
| | | 34,824,474 | 33,607,436 |
| (Provision) / Reversal of provision against assets Unrealized gain / (loss) on revaluation of financial assets at fair | 32 | (1,933,815) | 383,052 |
| value through profit or loss | | 822,228 | (2,960,712) |
| | | 33,712,887 | 31,029,776 |
| Operating expenses | 33 | (30,503,614) | (29,698,613) |
| | | 3,209,273 | 1,331,163 |
| Modaraba Management Company's fee | | (320,927) | (133,116) |
| Workers' Welfare Fund | | (222,925) | - |
| Profit before taxation | | 2,665,421 | 1,198,047 |
| Taxation | 34 | (933,668) | (161,210) |
| Net Profit for the Year | | 1,731,753 | 1,036,837 |
| Earnings per certificate - Basic and Diluted | 35 | 0.06 | 0.03 |

The annexed notes from 1 to 46 form an integral part of these financial statements.

For Al-Zamin Modaraba Management (Private) Limited

(Modaraba Management Company)

CHIEF EXECUTIVE

CHAIRMAN

DIRECTOR

CHIEF FINANCIÁL OFFICER

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED JUNE 30, 2020

| | Note | 2020 Rup | 2019 Dees |
|---|------|-------------|--------------|
| Net Profit for the year Other Comprehensive Income: | | 1,731,753 | 1,036,837 |
| Items that will not be reclassified to profit and loss account | | - | - |
| - Net change in fair value of investments classified as fair value through other comprehensive income | 24.3 | 1,887,263 | (3,168,990) |
| Items that may be reclassified subsequently to profit and loss account | | - | - |
| Other comprehensive income / (loss) for the year | | 1,887,263 | (3,168,990) |
| Total Comprehensive Income / (Loss) for the Year | | 3,619,016 | (2,132,153) |

The annexed notes from 1 to 46 form an integral part of these financial statements.

For Al-Zamin Modaraba Management (Private) Limited

(Modaraba Management Company)

CHIEF EXECUTIVE

CHAIRMAN

DIRECTOR

CHIEF FINANCIAL OFFICER



CASH FLOW STATEMENT

FOR THE YEAR ENDED JUNE 30, 2020

| Not | 2020 eRi | 2019 upees |
|---|---|--|
| CASH FLOWS FROM OPERATING ACTIVITIES Cash generated from operations | | (Restated) |
| Cash generated from operations 36 | 25,484,162 | 49,080,635 |
| Decrease in non-current assets: - Long term murabaha finances - Long term musharakah finances | 17,689,505 870,373 | 1,578,360 3,167,485 |
| (Decrease) / increase in non-current liabilities: - Deferred income on murabaha - Customers security deposits | (5,015,367) 8,664,900 | 210,514 15,356,915 |
| Purchase of ijarah assets Proceeds from disposal of ijarah assets | (36,566,300) 9,548,749 | (67,439,150) 4,833,528 |
| Income tax paid / deducted Net Cash Generated from Operating Activities | (347,359) 20,328,663 | (1,353,450) 5,434,837 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchase of owned assets Proceeds from disposal of owned assets Repayment of advance under IMBL project fund (Purchase) / Disposal of investments - net Long term deposits Dividends received Net Cash Used in Investing Activities | (229,895) - - (11,168,957) 200,500 371,901 (10,826,451) | (356,498) 40,000 (4,840,096) (2,009,839) 906,528 720,700 (5,539,205) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Payment made against lease liability Loan obtained from a director Loan repaid to director Repayment of loan from Modaraba Management Company Profit distributed to certificate holders Net cash used in financing activities | (427,050) 1,000,000 (1,000,000) (5,000,000) (38,826) (5,465,876) | - - - - (421) (421) |
| Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at beginning of the year | 4,036,336 4,057,050 | (104,789) 4,161,839 |
| Cash and Cash Equivalents at the End of the Year 6 | 8,093,386 | 4,057,050 |

The annexed notes from 1 to 46 form an integral part of these financial statements.

For Al-Zamin Modaraba Management (Private) Limited

(Modaraba Management Company)

CHIEF EXECUTIVE CHAIRMAN DIRECTOR CHIEF FINANCIAL OFFICER

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2020

| | | | Surplus on | Revenue | Revenue reserves | | |
|--|------------------------|--|--|--|---------------------|----------------|-----------------|
| Particulars | Certificate capital | Statutory Reserve (Mandatory Reserve) | Revaluation of Fixed Assets (Capital Re- serve) | Unrealized loss on revaluation of investments | Accumulated loss | Total Reserves | Total Equity |
| | | | | Rupees | | | |
| Balance as at June 30, 2018 | 298,000,000 | 79,637,766 | 2,457,200 | (3,586,151) | (70,505,945) | 8,002,870 | 306,002,870 |
| Net profit for the year | | | | | 1,036,837 | 1,036,837 | 1,036,837 |
| Other comprehensive income for the year | , | • | • | (3,168,990) | • | (3,168,990) | (3,168,990) |
| Total comprehensive income / (loss) for the year | | • | | (3,168,990) | 1,036,837 | (2,132,153) | (2,132,153) |
| Transfer to statutory reserve at 20% | • | 207,367 | • | • | (207,367) | • | • |
| Balance as at June 30, 2019 | 298,000,000 | 79,845,133 | 2,457,200 | (6,755,141) | (69,676,475) | 5,870,717 | 303,870,717 |
| Net profit for the year | | | | , | 1,731,753 | 1,731,753 | 1,731,753 |
| Other comprehensive income for the year | ı | • | 1 | 1,887,263 | | 1,887,263 | 1,887,263 |
| Total comprehensive income for the year | 1 | • | 1 | 1,887,263 | 1,731,753 | 3,619,016 | 3,619,016 |
| Transfer to accumulated loss relating to investments de-recognized | • | • | • | • | (624,015) | (624,015) | (624,015) |
| Transfer to statutory reserve at 20% | • | 346,351 | • | 1 | (346,351) | • | • |
| Balance as at June 30, 2020 | 298,000,000 | 80,191,484 | 2,457,200 | (4,867,878) | (68,915,088) | 8,865,718 | 306,865,718 |
| | | | | | | | |

The annexed notes from 1 to 46 form an integral part of these financial statements.

For Al-Zamin Modaraba Management (Private) Limited (Modaraba Management Company) CHIEF FINANCIAL OFFICER

DIRECTOR

CHAIRMAN

CHIEF EXECUTIVE



NOTES TO THE FINANCIAL STATEMENT

FOR THE YEAR ENDED JUNE 30, 2020

1 LEGAL STATUS AND NATURE OF BUSINESS

Trust Modaraba (the Modaraba) was formed in Pakistan under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 and the rules framed thereunder and is being managed by Al-Zamin Modaraba Management (Private) Limited (AZMML). The Modaraba commenced its business operations on November 12, 1991. It is listed on Pakistan Stock Exchange.

The Modaraba is perpetual, multi-purpose and multi-dimensional, engaged in the business of Murabaha, Musharakah and Ijarah financing, investment in marketable securities, trading and other permissible businesses. The principal place of business and registered office is located at 104-106, Kassam Court, BC-9, Block-5, Clifton, Karachi - 75600 while regional office is located at 301-320, 3rd Floor, Garden Heights, 8-Aibak Block, New Garden Town, Lahore. The Modaraba also has a branch office situated at 50-A, Block H, Trust Plaza Adjacent Standard Chartered Bank G.T. Road, Gujranwala.

2 BASIS OF PREPARATION

2.1 Statement Of Compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS), International Accounting Standards (IAS) and Islamic Financial Accounting Standards (IFASs) as are notified under the provisions of the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017, Modaraba Companies and Modarabas (Flotation and Control) Ordinance, 1980, Modaraba Companies and Modaraba Rules, 1981 and Prudential Regulations for Modarabas issued by the Securities and Exchange Commission of Pakistan (hereinafter referred to as the relevant laws).

Wherever the requirements of the approved accounting standards differ from the relevant laws, the relevant laws have been followed.

2.2 Functional and presentation currency

These financial statements are prepared and presented in Pak Rupees which is the Modaraba's functional and presentation currency. All the figures have been rounded off to the nearest rupee, unless otherwise stated.

2.3 Basis Of Measurement

These financial statements have been prepared under the historical cost convention, except investment property, investments, lease liabilities and right-of-use assets. Investment properties and investments are measured at fair value. Lease liabilities and right-of-use assets are initially measured at the present value of the lease payments that are not paid at the commencement date. Basis of measurement has been discussed in related notes 4.5, 4.2 and 4.10 respectively.

2.4 Changes in accounting standards, interpretations and pronouncements

2.4.1 Standards, interpretations and amendments to approved accounting standards which became effective during the year

The following amendments to existing standards and interpretations have been published and are mandatory for the year ended June 30, 2020 and are considered to be relevant to the Modaraba's financial statements:

| Standard or Interpretation | Effective date (Periods beginning on or after) |
|---|--|
| IFRS 9 Financial Instruments [Amendments] | January 1, 2019 |
| IFRIC 23 Uncertainty over Income Tax Treatments | January 1, 2019 |
| IFRS 16 Leases | January 1, 2019 |
| Annual improvements to IFRSs (2015-2017 Cycle) | January 1, 2019 |

The following standards, amendments and interpretations thereto as notified under the Companies Act, 2017 are either not relevant to the Modaraba's operations or are not likely to have significant impact on the Modaraba's financial statements:

| IAS 28 Investments in Associates and Joint Ventures [Amendments] | January 1, 2019 |
|--|-----------------|
| IAS 23 Borrowing costs [Amendments] | January 1, 2019 |
| IAS 19 Employee Benefits [Amendments] | January 1, 2019 |
| IFRS 3 Business Combinations [Amendments] | January 1, 2019 |
| IFRS 11 Joint Arrangement [Amendments] | January 1, 2019 |

2.4.2 Standards, interpretation and amendments to approved accounting standards that are not yet effective

'The following standards, amendments and interpretations with respect to the approved accounting and reporting standards as applicable in Pakistan and relevant to the Modaraba, would be effective from the dates mentioned below against the respective standard or interpretation:

| Conceptual Framework in IFRS Standards [Amendments] | January 1, 2020 |
|--|-----------------|
| IFRS 7 Financial Instruments: Disclosures [Amendments] | January 1, 2020 |
| IFRS 9 Financial Instruments [Amendments] | January 1, 2020 |
| IAS 16 Property, Plant and Equipment [Amendments] | January 1, 2022 |
| IAS 37 Provisions, Contingent Liabilities and Contingent Assets [Amendments] | January 1, 2022 |
| IFRS 16 Leases [Amendments] | June 1, 2020 |
| IAS 1 Presentation of Financial Statements [Amendments] | January 1, 2020 |
| IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors [Amendments] | January 1, 2020 |
| Annual improvements to IFRS Standards 2018-2020 | January 1, 2022 |
| | |

The Modaraba is currently evaluating the potential impact on its financial statements.

3 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Modaraba's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future period affected.

In the process of applying the Modaraba's accounting policies, the management has made the following estimates and judgments which are significant to the financial statements:



3.1 Useful lives, pattern of flow of economic benefits and impairment

The Modaraba's management determines the useful lives and related depreciation charge, the residual values and impairment of its fixed assets on regular basis. These are reviewed at the end of each reporting period and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets and the residual values, the same is changed to reflect the changed pattern. Such change is accounted for as change in accounting estimate in accordance with International Accounting Standard (IAS) 8 "Accounting Policies, Changes in Accounting Estimates and Errors".

3.2 Provision against non performing financings

The Modaraba reviews its overdue receivables from ijarahs, murabahas and musharakahs at each reporting date to assess whether provision should be recorded in the profit and loss account, in addition to the mandatory provisions required in accordance with the Prudential Regulations issued by the Securities and Exchange Commission of Pakistan. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of provision required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the provision.

3.3 Impairment of other financial assets

Provision is recognised based on management judgment regarding the recoverability of balance under expected credit loss method. Balances considered bad and irrecoverable are written off when identified.

3.4 **Provision for taxation**

No provision has been made in these financial statements for income taxes (both current and deferred) as the Modaraba expects to distribute at least 90% of its profits (after appropriation to mandatory reserves as required under the Modaraba Ordinance) to the certificate holders in current and future years.

For the above purposes, and also in respect of making an estimate for income tax currently payable by the Modaraba (if so required), the management considers the current income tax laws and the decisions of the appellate authorities on certain issues.

3.5 **Provisions and Contingencies**

The Modaraba reviews its provisions and contingencies at each reporting date to assess whether provision should be recorded in the profit and loss account. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of provision required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the provision.

3.6 Valuation of investment properties (note 4.5)

3.7 NRV of stock in trade (note 4.7)

4 Summary of Significant Accounting Policies

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all periods presented, unless stated otherwise.

4.1 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents comprise cash in hand and balances with banks.

4.2 Financial instruments

Financial instruments include long term deposits, trade debts, advances, deposits and other receivables, cash and bank balances, murabaha finances, ijarah rental receivables, investments, creditors, accrued and other liabilities.

4.2.1 Financial assets

All financial assets are recognized at the time when the Modaraba becomes a party to the contractual provisions of the instrument. Regular way purchases and sales of financial assets are recognized and derecognized, as applicable, using trade-date accounting or settlement date accounting.

4.2.1.1 Classification

The management determines the classification of its financial assets at the time of initial recognition and classifies its financial assets in the following categories:

a) Financial assets at amortized cost

A financial asset is measured at amortized cost if the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

b) Financial assets at fair value through other comprehensive income

A financial asset is measured at fair value through other comprehensive income if the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

c) Financial assets at fair value through profit or loss

A financial asset is measured at fair value through profit or loss unless it is measured at amortized cost or at fair value through other comprehensive income. However, the Modaraba can make an irrevocable election at initial recognition for particular investments in equity instruments that would otherwise be measured at fair value through profit or loss to present subsequent changes in fair value in other comprehensive income unless these are held for trading in which case these have to be measured at fair value through profit or loss. The equity investments of the Modaraba held in short term investments are classified at fair value through profit or loss because they are frequently traded while equity investments in long term investments are classified at fair value through other comprehensive income because the Modaraba intends to held these to collect dividends.

Reclassification

When the Modaraba changes its business model for managing financial assets, it reclassifies all affected financial assets accordingly. The Modaraba applies the reclassification prospectively from the reclassification date.

In case of reclassification out of the amortized cost measurement category to fair value through profit or loss measurement category, fair value of the financial asset is measured at the reclassification date. Any gain or loss arising from a difference between the previous amortized cost and fair value is recognized in profit or loss.

In case of reclassification out of fair value through profit or loss measurement category to the amortized cost measurement category, fair value of the financial asset at the reclassification date becomes its new gross carrying amount.

In case of reclassification out of fair value through other comprehensive income measurement category to the amortized cost measurement category, the financial asset is reclassified at its fair value at the reclassification date. However, the cumulative gain or loss previously recognized in other comprehensive income is removed from equity and adjusted against the fair value of the financial asset at the reclassification date. The effective interest rate and the measurement of expected credit losses are not adjusted as a result of the reclassification.

In case of reclassification out of fair value through profit or loss measurement category to the fair value through other comprehensive income measurement category, the financial asset continues to be measured at fair value.

In case of reclassification out of fair value through other comprehensive income measurement category to the fair value through profit or loss measurement category, the financial asset continues to be measured at fair value. The cumulative gain or loss previously recognized in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment at the reclassification date.



4.2.1.2 Initial recognition and measurement

All financial assets are recognized at the time when the Modaraba becomes a party to the contractual provisions of the instrument. Regular purchases and sales of investments are recognized on trade-date that is the date on which the Modaraba commits to purchase or sell the asset.

Except for receivables from Modaraba's main operations, financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value and transaction costs are expensed in the profit and loss account. Dividend income from financial assets at fair value through profit or loss is recognized in the profit and loss account when the Modaraba's right to receive payments is established. Receivables from Modaraba's main operations are initially measured at the transaction price if these do not contain a significant financing component in accordance with IFRS 15. Where the Modaraba uses settlement date accounting for an asset that is subsequently measured at amortized cost, the asset is recognized initially at its fair value on the trade debt.

4.2.1.3 Subsequent measurement.

Financial assets carried at amortized cost are subsequently measured using the effective interest method. Gain or loss on financial assets not part of hedging relationship is recognized in profit or loss when the financial asset is derecognized, reclassified, through the amortization process or in order to recognize impairment gains or losses.

When the contractual cash flows of a financial asset are renegotiated or otherwise modified and the renegotiation or modification does not result in the derecognition of that financial asset, the Modaraba recalculates the gross carrying amount of the financial asset and recognizes a modification gain or loss in profit or loss.

Financial assets 'at fair value through other comprehensive income' are marked to market using the closing market rates and are carried in the balance sheet at fair value. Net gains and losses arising on changes in fair values of these financial assets are recognized in other comprehensive income. Interest calculated using the effective interest rate method is credited to the statement of profit or loss. Dividends on equity instruments are credited to the statement of profit or loss when the Modaraba's right to receive payments is established.

Financial assets 'at fair value through profit or loss' are marked to market using the closing market rates and are carried in the balance sheet at fair value. Net gains and losses arising on changes in fair values of these financial assets are taken to the profit and loss account in the period in which these arise. Fair values of quoted investments are based on current prices. Fair value hierarchies are descried in note 4.17.

4.2.1.4 **Derecognition**

Financial assets are derecognized when:

- the contractual rights to receive cash flows from the assets have expired; or
- the Modaraba has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'passthrough' arrangement; and either:
 - a) the Modaraba has transferred substantially all the risks and rewards of the asset; or
 - b) the Modaraba has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

The difference between the carrying amount and the consideration received is recognized in profit or loss.

If the Modaraba transfers a financial asset in a transfer that qualifies for derecognition in its entirety and retains the right to service the financial asset for a fee, it recognizes either a servicing asset or a servicing liability for that servicing contract.

When the Modaraba has transferred its rights to receive cash flows from an asset or has entered into a pass through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Modaraba continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Modaraba also recognizes an associated liability which cannot be offset with the related asset. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Modaraba has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Modaraba could be required to repay.

If the Modaraba's continuing involvement is in only a part of a financial asset, the Modaraba allocates the previous carrying amount of the financial asset between the part it continues to recognize under continuing involvement, and the part it no longer recognizes on the basis of the relative fair values of those parts on the date of the transfer. The difference between the carrying amount allocated to the part that is no longer recognized and the consideration received for the part no longer recognized is recognized in profit or loss.

4.2.1.5 Impairment of financial assets

The Modaraba directly reduces the gross carrying amount of a financial asset when it has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof.

The Modaraba recognizes the impairment at each reporting date for outstanding Ijarah, murabaha and musharakah receivables on the basis of Prudential Regulations issued for Modarabas by the Securities and Exchange Commission of Pakistan (SECP). Loss allowance calculated under IFRSs is not materially different from that calculated on the basis of Prudential Regulations.

For other financial assets, the Modaraba recognizes a loss allowance for expected credit losses on a financial asset measured at amortized cost and through other comprehensive income. In case of financial assets measured at fair value through other comprehensive income, loss allowance is recognized in other comprehensive income and carrying amount of the financial asset in the balance sheet is not reduced.

The Modaraba measures, at each reporting date, the loss allowance for a financial instrument at an amount equal to the lifetime expected credit losses if the credit risk on that financial instrument has increased significantly since initial recognition. Where the credit risk on a financial instrument has not increased significantly since the initial recognition, the Modaraba measures the loss allowance for that financial instrument at an amount equal to 12-month expected credit losses.

The Modaraba always measures the loss allowance at an amount equal to lifetime expected credit losses for trade receivables or contract assets that result from transactions under IFRS 15 and lease receivables.

The Modaraba recognizes the amount of expected credit losses (or reversal), that is required to adjust the loss allowance at the reporting date to the amount that is required to be recognized, in the profit or loss.

4.2.2 Financial liabilities

4.2.2.1 Initial recognition and measurement

All financial liabilities are recognized at the time when the Modaraba becomes a party to the contractual provisions of the instrument.



Financial liabilities are classified, at initial recognition, as financial liabilities at amortized cost except for financial liabilities at fair value through profit or loss, financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition.

The Modaraba does not reclassify any of its financial liabilities.

Financial liabilities are initially recognized at fair value minus transaction costs for all financial liabilities not carried at fair value through profit or loss. Financial liabilities carried at fair value through profit or loss are initially recognized at fair value and transaction costs are credited in the profit and loss account.

4.2.2.2 Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

Financial liabilities at fair value through profit or loss

Such liabilities, including derivatives that are liabilities, are subsequently measured at fair value.

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term.

The amount of change in the fair value that is attributable to changes in the credit risk of financial liability is presented in other comprehensive income and the remaining amount of change in the fair value of the liability is presented in profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if it eliminates or significantly reduces a measurement or recognition inconsistency or a group of financial liabilities is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and information about the group is provided internally on that basis to the Modaraba's key management personnel. The Modaraba has not designated any financial liability as at fair value through profit or loss.

All other liabilities

All other financial liabilities are measured at amortized cost using the effective interest rate (EIR) method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in profit and loss account.

4.2.2.3 **Derecognition**

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in respective carrying amounts is recognized in the profit and loss account. The difference between the carrying amount of a financial liability extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognized in profit or loss.

If the Modaraba repurchases a part of a financial liability, the Modaraba allocates the previous carrying amount of the financial liability between the part that continues to be recognized and the part that is derecognized based on the relative fair values of those parts on the date of the repurchase. The difference between the carrying amount allocated to the part derecognized and the consideration paid, including any non-cash assets transferred or liabilities assumed, for the part derecognized is recognized in profit or loss.

4.2.3 Offsetting of financial assets and liabilities

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Modaraba has a legally enforceable right to offset the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

4.3 Murabaha finances

In principal on the basis of undertaking (promise—to—purchase) from the client (the purchase ordered), the Modaraba purchases the assets/goods subject of the Murabaha from third party and takes possession thereof, however, the Modaraba can appoint the client as its agent to purchase the assets/goods on its behalf. Thereafter, its sells it to the client at cost plus the profit agreed upon in the promise. Murabaha financing is recorded at the invoiced amount and profit is recognized. Profit on that portion of sale revenue not due for payment is deferred and recognized as liability. Goods purchased by the Modaraba but remained unsold, if any with the Modaraba at reporting date constitute inventories.

4.4 Tangible fixed assets

4.4.1 Operating fixed assets in own use and depreciation

Operating fixed assets are stated at cost less accumulated depreciation and impairment losses, if any. Depreciation is charged to income by applying the straight-line method at the rates given in note 17.

Depreciation on additions to operating fixed assets is charged from the month in which the asset is acquired while no depreciation is charged for the month in which the asset is disposed off.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalized. Gain/loss on disposal of assets is charged to current year's income.

4.4.2 Assets given to customers on lease and depreciation

Leased assets are stated at cost less accumulated depreciation and impairment losses, if any. Depreciation is charged to income by applying the straight line method whereby the cost of an asset less salvage value is written off over the leased period, which is considered to be the estimated useful life of the asset. Depreciation on additions and disposals during the year is charged proportionately from the date of commencement of the lease to the date of its maturity / termination.

4.4.3 Assets given to customers held under ljarah arrangements

Assets given to customers under ijarah arrangements are assets available / held for ijarah which are accounted for as operating lease assets and are stated at cost less accumulated depreciation and impairment loss, if any. Assets under ijarah arrangements are depreciated using the straight line basis over the period of lease term. In respect of additions and transfer during the year, depreciation is charged proportionately over the period of ijarah.

4.5 **Investment properties**

Land or a building or part of a building or both held to earn rentals or for capital appreciation or for both are classified as investment property. Investment properties are not held for use in the production or supply of goods or services or for administrative purposes or sale in the ordinary course of business. Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions could be sold separately (or leased out separately under a finance lease), the Modaraba accounts for the portions separately. If the portions could not be sold separately, the property is investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes.

Investment property is recognized as an asset when and only when it is probable that the future economic benefits that are associated with the investment property will flow to the Modaraba and the cost of the investment property can be measured reliably.



Investment properties are initially recognized at cost, being the fair value of the consideration given. Subsequently, these are stated at fair value at each reporting date. The fair value is determined based on market values; being the estimated amount for which a property could be exchanged on the date of valuation between knowledgeable willing parties in an arm's length transaction. Any gain or loss arising from a change in fair value is charged to the profit and loss account for the period in which it arises.

The costs of day-to-day servicing and repairs of investment properties are recognized in profit or loss as incurred.

An investment property previously measured at fair value is continued to be measured at fair value until disposal (or until the property becomes owner-occupied property or the Modaraba begins to develop the property for subsequent sale in the ordinary course of business) even if comparable market transactions become less frequent or market prices become less readily available.

When an item of operating fixed assets is transferred to investment property following a change in its use, any difference arising at the date of transfer between the carrying amount of the item immediately prior to transfer and its fair value is recognized in surplus on revaluation of fixed assets. Upon disposal of the item, the related surplus on revaluation is transferred to retained earnings (accumulated loss). Any loss arising in this manner is immediately charged to the profit and loss account.

If an investment property becomes owner-occupied, it is reclassified as operating fixed assets and its fair value at the date of reclassification becomes its cost for accounting purposes for subsequent recording.

For a transfer from inaventories to investment property, any difference between the fair value of the property at that date and its previous carrying amount is recognized in profit or loss.

Investment properties are derecognized either when they are disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in profit or loss in the period of derecognition.

Compensation from third parties for investment property that is impaired, lost or given up is recognized in profit or loss when the compensation becomes receivable.

4.6 Impairment of Assets

The Modaraba assesses, at each reporting date, whether there is any indication of impairment. If such indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognized wherever the carrying amount of the asset exceeds its recoverable amount. Impairment losses are recognized in the profit and loss account. A previously recognized impairment loss is reversed only if there is a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the profit and loss account. Where an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount over its estimated useful life.

4.7 Stock in trade

4.7.1 Stock in trade for murabaha transactions

Murabaha transactions are entered into on customer order basis, therefore, in normal circumstances there is no inventory. However, unsold inventory, if any, is measured by the Modaraba at lower of cost and net realizable value as at the reporting date. Cost is determined on weighted average basis.

4.7.2 Stock in trade for trading purpose

Stock in trade is measured at lower of cost and net realizable value as at the reporting date. Cost is determined on weighted average basis.

4.7.3 Net realizable value signifies the estimated selling price in the ordinary course of business less costs necessary to be incurred in order to make a sale. If the net realizable value is lower than the carrying amount, a write-down is recognized for the amount by which the carrying amount exceeds its net realizable value. Provision is made in the financial statements for obsolete and slow moving stock in trade based on management estimate.

4.8 **Provisions**

Provisions are recognized when the Modaraba has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimates.

4.9 Ijarah assets acquired for own use

The Modaraba has entered into ijarah contracts under which it obtains usufruct of an asset for an agreed period for an agreed consideration. The ijarah contracts are undertaken in compliance with the Shariah essentials for such contracts.

The Modaraba accounts for its ijarah contracts in accordance with the requirements of IFAS 2 'Ijarah'. Accordingly, the Modaraba as a Mustaj'ir (lessee) in the ijarah contract recognizes the Ujrah (lease) payments as an expense in the profit and loss on straight line basis over the ijarah term.

4.10 Leases

For contracts entered into, or modified, on or after July 1, 2019; the Modaraba assesses whether a contract contains a lease or not at the inception of a contract. The Modaraba reassesses whether a contract is, or contains, a lease further when the terms and conditions of the contract are modified.

The Modaraba determines the lease term as the non-cancellable period of a lease, together with both periods covered by an option to extend the lease if the Modaraba is reasonably certain to exercise that option and periods covered by an option to terminate the lease if the Modaraba is reasonably certain to not to exercise that option.

The Modaraba reassesses whether it is reasonably certain to exercise an extension option, or not to exercise a termination option, upon the occurrence of either a significant event or a significant change in circumstances that is within the control of the Modaraba and affects whether the Modaraba is reasonably certain to exercise an option not previously included in its determination of the lease term, or not to exercise an option previously included in the determination of the lease term.

The Modaraba revises the lease term if there is a change in the non-cancellable period of a lease.

4.10.1 Modaraba as a lessee

Recognition

The Modaraba recognizes a right-of-use asset and a lease liability at the commencement date. A commencement date is the date on which the lessor makes an underlying asset available for use by the lessee (the Modaraba).

The Modaraba has elected not to recognize right-of-use assets and lease liabilities for short-term leases of all underlying assets that have a lease term of 12 months or less and leases for which the underlying asset, when new, is of low-value as per the threshold set by the Modaraba. The Modaraba recognizes the lease payments associated with these leases as an expense on straight-line basis over the lease term.



Initial measurement

Lease liability

At the commencement date, the Modaraba measures the lease liability at the present value of the lease payments that are not paid. The lease payments are discounted using the interest rate implicit in the lease, or the Modaraba's incremental borrowing rate if the implicit rate is not readily available. Generally, the Modaraba uses its incremental borrowing rate as the discount rate.

Lease payments comprise fixed payments less any lease incentives receivable; variable lease payments that depend on an index or a rate; amounts expected to be payable by the Modaraba under residual value guarantees; the exercise price of a purchase option if the Modaraba is reasonably certain to exercise that option; and payments of penalties for terminating the lease, if the lease term reflects the Modaraba exercising an option to terminate the lease.

Right-of-use asset

The Modaraba initially measures the right-of-use asset at cost. This cost comprises the amount of lease liability as initially measured, plus any lease payments made on or before the commencement date, less lease incentives received, initial direct costs and estimated terminal costs (i.e. dismantling or other site restoration costs required by the terms and conditions of the lease contract).

Subsequent measurement

Lease liability

After the commencement date, the Modaraba re-measures the lease liability to reflect the effect of interest on outstanding lease liability, lease payments made, reassessments and lease modifications etc. Variable lease payments not included in the measurement of the lease liability and interest on lease liability are recognized in the profit or loss account, unless these are included in the carrying amount of another asset.

Lease payments are apportioned between the finance charges and reduction of the lease liability using the incremental borrowing rate implicit in the lease to achieve a constant rate of interest on the remaining balance of the liability.

Lease liability payable in foreign currency is translated to local currency of the Modaraba at the reporting date. Any foreign exchange differences arising on translation of lease liability are recognized in profit or loss.

Right-of-use asset

After the commencement date, the Modaraba measures the right-of-use asset at cost less accumulated depreciation and accumulated identified impairment losses, if any, adjusted for any remeasurement of the lease liability.

The Modaraba depreciates the cost of right-of-use asset, net of residual value, from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. However, if the lease contract transfers ownership of the underlying asset to the Modaraba by the end of the lease term or if the cost of the right-of-use asset reflects that the Modaraba will exercise the purchase option, the Modaraba depreciates the right-of-use asset from the commencement date to the end of the useful life of the underlying asset.

Depreciation is charged to profit or loss account at rates given in note 17.5.

4.10.2 Modaraba as a lessor

Leases in which the Modaraba does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight line basis over the lease terms and is included in profit and loss account. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Recognition

The Modaraba recognizes a right-of-use asset and a lease liability at the commencement date. A commencement date is the date on which the lessor makes an underlying asset available for use by the lessee (the Modaraba).

4.11 Revenue from Contracts with Customers

Revenue from ijarah and murabaha is recognized as per the requirements of the Islamic Financial Accounting Standards (IFASs). Repayment schedule is agreed at the start. Payments are usually due over the period of contract at different dates.

Murabaha profit

Profit on finances under murabaha arrangements is recognized on a pro-rata basis taking into account the duration of placement of funds. Income on murabaha executed on or after July 01, 2009 is accounted for on culmination of murabaha transaction. However, profit not due for payment in the current year is deferred by accounting for unearned murabaha income with corresponding credit to deferred murabaha income which is recorded as a liability. The same is then recognized as revenue on a time proportionate basis.

Musharakah profit

Profit on diminishing musharakah financings is recognized on accrual basis.

ljarah rentals

Ijarah income is recognized in income on an accrual basis as and when the rental becomes due, unless another systematic basis is more representative of the time pattern in which the benefit of the use derived from the leased asset is diminished.

Dividend income

Dividend income is recognized when the right to receive dividend is established.

Capital gain or loss

Capital gain or loss on sale of investments is recognized in the period in which it arises.

Sale of goods

Revenue from sale of goods is recognized on dispatch of goods to customers.

Rental income

Rental income from investment properties is recognized on time proportionate basis.

Return on deposit accounts

Return on deposit accounts is recognized on accrual basis.



4.12 **Taxation**

Current

Provision for current taxation is based on taxable income at current rates of taxation after taking into account applicable tax credit, rebates and exemption available, if any. The income of non-trading Modarabas is exempt from tax provided that not less than 90% of its profits in the year after transfer to statutory reserve are distributed amongst the certificate holders.

Deferred

Deferred taxation is accounted for using the balance sheet liability method providing for temporary differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of the taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary timing differences and deferred tax assets to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is calculated based on the rates that have been enacted or notified for subsequent enactment up to the reporting date and are expected to apply to the period when the difference arises.

Deferred taxation has not been recognized in these financial statements as the management believes that the future income of Modaraba will not be taxable in the foreseeable future due to the fact that the Modaraba intends to continue availing the tax exemption through profit distribution to the extent of 90 percent of distributable profit. The Modaraba has net deferred tax asset position which has not been recognized in these financial statements as the temporary differences are not expected to reverse in foreseeable future because taxable profits may not be available against which the temporary differences can be utilized.

4.13 Post employment benefits

The Modaraba operates an approved provident fund for all its employees. The Modaraba and the employees both make equal monthly contributions to the fund at the rate of 10% of the basic salary of employees.

4.14 Dividend - Profit distribution and other appropriations of profit

Dividend distribution to the Modaraba's certificate holders is recognized as a liability in the financial statements in the period in which the dividends are approved by the Modaraba Management Company. Transfer to statutory reserve and any of the mandatory appropriations as may be required by law are recognized in the period to which these relate.

Appropriations to statutory reserves declared / approved subsequent to balance sheet date are considered as non-adjusting event and are not recorded in financial statements of the current year. These are recognized in the year in which these are declared / approved.

4.15 **Earnings per certificate**

The Modaraba presents basic and diluted earnings per certificate (EPC). Basis EPC is calculated by dividing the profit or loss attributable to ordinary certificate holders of the Modaraba by the weighted average number of ordinary certificates outstanding during the year. Diluted EPC is determined by adjusting the profit or loss attributable to ordinary certificate holders and the weighted average number of ordinary certificates outstanding for the effects of all dilutive potential ordinary certificates, if any.

4.16 **Operating segments**

An operating segment is a component of an entity:

a) that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity);

- b) whose operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance; and
- c) for which discrete financial information is available.

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The Chief Executive Officer of the Modaraba has been identified as Chief Operating Decision Maker.

The Modaraba is divided into five operating segments:

- Murabaha finances;
- Ijarah finances;
- musharakah finances;
- Investments; and
- Trading of stock.

All these operating segments are located in Pakistan.

4.16.1 Segment assets and liabilities

The assets of a segment include all operating assets used by a segment and consist principally of receivables and fixed assets, net of allowances and provisions. Segment liabilities are primarily unallocable.

4.16.2 Allocation of segment expenses

All identifiable expenses are directly attributed to the respective segments.

4.17 Fair value measurement

The Modaraba measures certain financial instruments, and non-financial assets such as investment properties, at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Modaraba has access at that date. The fair value of a liability reflects the effect of non-performance risk. When applicable, the Modaraba measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

When measuring fair value, the Modaraba takes into account the characteristics of asset or liability which include the condition and location of the asset and restrictions, if any, on the sale or use of the asset.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Modaraba uses valuation techniques that are appropriate in the circumstances and for which sufficient data is available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

Valuation techniques used to measure fair value are applied consistently unless a change in a valuation technique or its application results in a measurement that is equally or more representative of fair value in the circumstances. Revisions resulting from a change in the valuation technique or its application are accounted for as a change in accounting estimate.



All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within different levels of the fair value hierarchy, based on the lowest level input that is significant to the fair value measurement as a whole.

Fair value hierarchy categorizes into following three levels the inputs to valuation techniques used to measure fair value:

Level 1 — Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Modaraba can access at the measurement date.

Level 2 — Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 — Unobservable inputs for the asset or liability.

For the purpose of fair value disclosures, the Modaraba has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

5 CHANGE IN ACCOUNTING POLICY

The Modaraba has consistently applied the accounting policies to all periods presented in these financial statements except for the change in accounting policy relating to leases to comply with standards, amendments and interpretations to approved accounting and reporting standards which has been accounted for in accordance with IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors'. However, no restatement has been deemed necessary in this regard.

5.1 **IFRS 16 'Leases'**

The Modaraba has adopted IFRS 16 'Leases' (effective for annual periods beginning on or after 1 January 2019) during the period that has replaced IAS 17 - Leases, IFRIC 4 - Determining whether an arrangement contains a lease, SIC-15 - Operating Leases - Incentives and SIC-27 - Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 aims to set out the principles for recognition, measurement, presentation and disclosure of leases. It introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for virtually all of the leases. IFRS 16 includes an optional exemptions for certain short-term leases and leases of low-value assets for lessees. A lessee is required to recognize a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make the lease payments. Under the previous standard, IAS 17, lessees were required to make a distinction between a finance lease (on balance sheet) and an operating lease (off balance sheet). IFRS 16 substantially carries forward the lessor accounting requirements of IAS 17 'Leases'. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently. However, as the IASB has updated the guidance on the definition of a lease as well as the guidance on the combination and separation of contracts, lessors will also be affected by the new standard. The adoption of IFRS 16 has necessitated change in accounting policy for the Modaraba.

The Modaraba has applied IFRS 16 using the cumulative catch-up approach and therefore the comparative information presented has not been restated and continues to be reported under IAS 17 and related interpretations.

On transition to IFRS 16, the Modaraba has elected to use the following practical expedients under IFRS 16 to leases previously classified as operating leases under IAS 17:

- Applied IFRS 16 only to contracts that were previously identified as leases. Contracts that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed for whether there is a lease;
- A single discount rate has been applied to portfolio of leases with reasonably similar characteristics;

- Leases with a remaining term of twelve months or less from the date of application have been accounted for as short-term leases (i.e. not recognized in the balance sheet) even though the initial term of the leases from lease commencement date may have been more than twelve months;
- Used hindsight when determining the lease term if the contract contains options to extend or terminate the lease.

The Modaraba, as a lessee, previously used to classify leases as operating or finance leases based on its assessment of whether the lease transferred significantly all of the risks and rewards incidental to ownership of the underlying asset to the Modaraba. The Modaraba used to recognize minimum lease payments in full as an expense. In an operating lease, the leased property was not capitalized and the lease payments were recognized as rent expense in statement of profit or loss on a straight-line basis over the lease term. Any prepaid rent were recognized under prepayments. Now, under IFRS 16, the Modaraba recognizes right-of-use assets and lease liabilities for all leases, after taking into account the elections made for available practical expedients described above.

Under IFRS 16, a contract is, or contains, a lease if the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration.

The Modaraba depreciates right-of-use assets in depreciation and amortization and unwinds the discount on lease liability into finance cost.

The Modaraba has applied IAS 36 Impairment of Assets to ROU assets at the date of initial application and assessed that ROU assets are not impaired as at that date.

The Modaraba used its incremental borrowing rate at July 1, 2019 to discount the lease payments. The weighted average incremental borrowing rate applied to lease liabilities on July 1, 2019 was 13.35%.

The effect of adoption of IFRS 16 as at July 01, 2019 is as follows:

| Impact on Balance Sheet | As at July 1, 2019 |
|---|-----------------------|
| Increase in fixed assets in own use - right of use assets | 535,904 |
| Decrease in prepayments | |
| Net increase in total assets | 535,904 |
| Increase in liability against right of use asset | 535,904 |
| Net increase in total liabilities | 535,904 |
| Impact on Profit and Loss Account | For the Year 2020 |
| Decrease in rent expense | (427,050) |
| Increase in depreciation expense on right of use asset | 401,928 |
| Increase in financial charges on lease liability | 44,198 |
| Net impact on profit or loss account | 19,076 |

The reconciliation of aggregate lease liability recognized in the balance sheet at July 1, 2019 with the Modaraba's operating lease commitment as at June 30, 2019 is as follows:

| | Rupees |
|--|-------------|
| - Commitments and Lease payments relating to renewal periods not included in | |
| operating lease commitments as at June 30, 2019 | 10,488,188 |
| - Effect of discounting those lease commitments at an annual rate of 13.35% | (9,952,284) |
| | 535,904 |

Lease liabilities recognized at July 1, 2019 as a result of initial application

There is no effect on prior period figures in statement of profit and loss account, statement of comprehensive income, statement of cash flows and statement of changes in equity.



| | | | 2020 | 2019 |
|---|--|------|-----------|-----------|
| | | Note | Ruր | oees |
| 6 | CASH AND BANK BALANCES | | | |
| | Cash in hand Balances with bank in: | | 57,993 | 57,436 |
| | Current accounts | 6.1 | 184,870 | 173,365 |
| | Saving accounts | 6.2 | 7,850,523 | 3,826,249 |
| | | | 8,035,393 | 3,999,614 |
| | | | 8,093,386 | 4,057,050 |

^{6.1} This includes Rs. 148,787 (2019: 148,787) held in dividend account.

6.2 These carry profit at rates ranging from 1.50% to 2.60% (2019: 2.60% to 6.26%) per annum.

| 7 | SHORT TERM INVESTMENTS Financial assets at fair value through profit or loss: | | | |
|---|---|-----|------------|-----------|
| | NIT Islamic Unit Fund | 7.1 | 796,920 | 1,605,518 |
| | Meezan Islamic Fund | 7.2 | 1,415,194 | 1,389,624 |
| | Shares of listed companies | 7.3 | 16,062,378 | 5,450,259 |
| | · | | 18,274,492 | 8,445,401 |

^{7.1} These represent 107,692.0458 (2019: 216,669.1264) number of units held as at the reporting date. Average cost of these units as at the reporting date amounts to Rs. 1.229 million (2019: Rs. 2.188 million).

7.3 Shares of listed companies

Unless otherwise stated, the holdings are in fully paid ordinary shares of Rs. 10 each.

| No of | shares | Name of Investee | June 30 | 0, 2020 | June 30, 2019 | |
|--------|--------|---|-----------|-----------|---------------|-----------|
| 2020 | 2019 | | Average | Market | Average | Market |
| | | | cost | value | cost | value |
| | | | | Ru | pees | |
| 11,000 | 5,600 | Packages Limited | 4,416,045 | 3,819,310 | 2,712,662 | 1,683,136 |
| 19,000 | 9,425 | Attock Refinery Limited | 2,588,873 | 1,697,080 | 1,743,403 | 728,270 |
| 25,000 | 4,000 | The Hub Power Company Limited | 2,135,546 | 1,812,500 | 503,750 | 315,000 |
| 20,000 | 12,000 | Frieslandcampins Engro Foods Limited (formerly Engro Foods Limited) | 2,100,712 | 1,470,200 | 1,573,598 | 699,960 |
| 50,000 | 40,000 | Fauji Cement Company Limited | 1,502,732 | 844,000 | 1,334,304 | 629,200 |
| 17,000 | 3,000 | D.G. Khan Cement Company Ltd | 1,457,686 | 1,450,610 | 293,547 | 169,620 |
| 70,000 | 70,000 | Byco Petroleum Pakistan Limited | 1,293,581 | 421,400 | 1,293,600 | 448,700 |
| 2,000 | 1,000 | Shell Pakistan Limited | 368,640 | 365,160 | 263,344 | 182,463 |
| 3,000 | - | Lucky Cement Limited | 1,350,596 | 1,384,740 | - | - |
| 15,000 | - | Sui Northern Gas Pipelines Limited | 825,338 | 819,000 | - | - |

^{7.2} These represent 30,312.7663 (2019: 28,993.4231) number of units held as at the reporting date. Average cost of these units as at the reporting date amounts to Rs. 1.826 million (2019: Rs. 1.764 million).

| No of | shares | Name of Investee | June 3 | 0, 2020 | June 30, 2019 | |
|--------|-------------------|--|------------------|----------------|-----------------|------------------|
| 2020 | 2019 | | Average | Market | Average | Market |
| | | | cost | value | cost upees | value |
| 50,000 | _ | Hascol Petroleum Limited | 968,838 | 680,000 | upees | |
| | - | | · | · | - | - |
| 3,000 | - | The Searle Company Limited | 601,324 | 597,690 | - | - |
| 5,000 | - | Pakistan Petroleum Limited | 461,026 | 433,900 | - | - |
| 20,000 | - | Sui North Gas Pipeline Limited | 282,128 | 266,800 | - | - |
| - | 1,100 | Engro Corporation Limited | - | - | 323,038 | 292,160 |
| - | 1,300 | Pakistan Oxygen Limited | - | - | 296,123 | 195,000 |
| - | 7,000 | Lotte Chemical Pakistan Limited | - | - | 111,611 | 106,750 |
| | | | 20,353,065 | 16,062,390 | 10,448,980 | 5,450,259 |
| | | | | | 2020 | 2019 |
| | | | | Note | Rup | ees |
| 8 | ADVAN | CES, DEPOSITS, PREPAYMENTS | AND OTHER F | RECEIVABLE | S | |
| | Loans to | o / receivable from employees - cons | sidered good | 8.1 | 610,340 | 1,737,404 |
| | Current | portion of long term deposits | _ | 14 | 1,374,300 | 186,900 |
| | Prepayr | ments | | | 4,805,943 | 4,522,906 |
| | Accrue | d profit (secured - considered good) | | 8.2 | 2,879,504 | 4,701,611 |
| | Advanc | es to suppliers - considered good | | | 1,821,113 | - |
| | Trade re | eceivables - considered good (secure | ed) | 8.3 | 9,886,352 | 11,601,100 |
| | Legal si good) | uits' charges receivable (secured - co | onsidered | 8.4 | 2,783,702 | 2,887,003 |
| | • , | able against sale of vehicles | | | 1,800,000 | - |
| | Sundry | receivables (unsecured - considered | l good) | 8.5 | 1,243,387 | 2,706,947 |
| | | | | | 27,204,641 | 28,343,871 |
| 8.1 | | ludes the loan given to and receivab nillion) who are also the key manage | | | • | llion (2019: Rs. |
| | | ım aggregate balance due from exec as Rs. 1.598 million (2019: Rs. 2.090 | | ployees, at th | e end of any m | onth during the |
| 8.2 | Profit re | ceivable on musharakah finances | | | 2,879,504 | 1,691,200 |
| | Profit re | ceivable on murabaha finances | | | 1,368,683 | 4,379,094 |
| | Suspen | ded income | | | (1,368,683) | (1,368,683) |
| | | | | | - | 3,010,411 |
| | | | | _ | 2,879,504 | 4,701,611 |
| 8.3 | Trade r | eceivables | | | | |
| | Gross a | imount | | | 10,610,210 | 11,601,100 |
| | Allowan | ice for expected credit losses | | 8.3.2 | (723,858) | - |
| | | | | | 9,886,352 | 11,601,100 |
| 8.3.1 | Trade re | eceivables are secured against mortga | ge of properties | and memorar | ndum of deposit | of title deed. |



| | | | 2020 | 2019 |
|-------|--|-------|--------------|--------------|
| | | Note | Ruր | Dees |
| 8.3.2 | Allowance for expected credit losses | | - | - |
| | Opening balance | | 723,858 | |
| | Add: Provision for the year | | 723,858 | |
| 8.4 | Legal suits' charges receivable | | | |
| | Gross amount | | 3,555,652 | 3,658,953 |
| | Allowance for expected credit losses | | (771,950) | (771,950) |
| | | | 2,783,702 | 2,887,003 |
| 8.5 | Sundry receivables | | | |
| | Opening balance | | 2,139,598 | 3,205,401 |
| | Recovery during the year | 8.5.1 | (896,211) | (498,454) |
| | | | 1,243,387 | 2,706,947 |
| 8.5.1 | Allowance for expected credit losses | | | |
| | Opening balance | | 498,454 | 498,454 |
| | Add: Provision for the year | 32 | 397,757 | |
| | | | 896,211 | 498,454 |
| 9 | SHORT TERM MURABAHA FINANCES - secured | | | |
| | Considered good | | 4,416,361 | 10,572,219 |
| | Considered doubtful: | | | |
| | - Regular parties | | 4,036,596 | 6,218,088 |
| | - Parties under litigation | 9.2 | 62,160,811 | 52,932,312 |
| | - Suspended income | 9.3 | (428,000) | - |
| | | | 65,769,407 | 59,150,400 |
| | Provision for doubtful receivables | 9.4 | (28,700,300) | (28,700,300) |
| | | | 41,485,468 | 41,022,319 |
| | | | | |

- 9.1 The Modaraba has sold goods under Murabaha arrangements whereby payment is deferred along with specified profit margin. These finances are secured by way of hypothecation / pledge of stocks, mortgage of properties, demand promissory notes, charge on assets and personal guarantees.
- 9.2 These represent receivables from 6 (2019: 5) customers under Murabaha finance. Legal proceedings against these customers are in process in the Honorable Courts of Law. The Courts have awarded decree in favour of Modaraba in 4 (2019: 5) cases for recovery of Rs. 65.442 million (2019: Rs. 73.771 million). Execution petition for one customer has been finalized and sale certificate in respect of collateral held against receivable from this party has been issued in favor of the Modaraba. Modaraba is looking for out of court settlement due to high costs of transferring the collateral in Modaraba's name.

| 9.3 | Suspended income | | | |
|-----|---------------------------------|----|---------|---|
| | Opening balance | | - | - |
| | Suspension made during the year | 27 | 428,000 | |
| | | | 428,000 | |

| | | | 2020 | 2019 |
|------|---|--------------------|--------------|--------------|
| | | Note | Rup | Dees |
| 9.4 | Provision for classified receivables under Prudential R | egulations for Mo | darabas: | |
| | Opening balance | | 28,700,300 | 28,720,384 |
| | Add: Provision for the year | | - | - |
| | | | 28,700,300 | 28,720,384 |
| | Less: Reversal of provision | | - | (20,084) |
| | | | 28,700,300 | 28,700,300 |
| 10 | IJARAH RENTAL RECEIVABLES - secured | | | |
| | Considered good | | 3,185,699 | 666,957 |
| | Considered doubtful: | | | |
| | - Regular parties | | - | 123,056 |
| | - Parties under litigation | | 34,824,912 | 34,824,912 |
| | Suspended ijarah income - considered doubtful | 10.2 | (17,900,639) | (17,900,639) |
| | Provision for doubtful Ijarah rental receivables | 10.3 | (2,958,183) | (2,958,183) |
| | | | 17,151,789 | 14,756,103 |
| 10.1 | These are secured against ijarah assets and personal is also obtained in the form of mortgaged property. The ijarah assets in case of default by the customers. | | | |
| 10.2 | Suspended ijarah income - considered doubtful | | | |
| | Opening balance | | 17,900,639 | 19,480,147 |
| | Recovery during the year | 26 | - | (1,579,508) |
| | | | 17,900,639 | 17,900,639 |
| 10.3 | Provision for doubtful Ijarah rental receivables: | | | |
| | Opening balance | | 2,958,183 | 3,394,161 |
| | Recovery during the year | | - | (435,978) |
| | Closing balances | | 2,958,183 | 2,958,183 |
| 11 | Stock in Trade | | | |
| | Potatoes | 11.1 | 908,209 | 1,130,042 |
| | Less: Write down to NRV | | (478,648) | - |
| | | | 429,561 | 1,130,042 |
| 11.1 | These represent finished goods obtained for the purpo | ose of trading bus | iness. | |



| | | | 2020 | 2019 |
|--------|--|-----------------------|-------------------------------------|---------------------------------|
| | | Note | Rup |)ees |
| | | | | |
| 12 | LONG TERM MURABAHA FINANCES - secured | | | |
| | Considered good | | 37,801,969 | 55,455,838 |
| | Considered doubtful | 12.2 | 41,939,607 | 46,394,243 |
| | Provision for doubtful long term murabaha finances | 12.3 | (3,060,159) | (2,726,607) |
| | | | 76,681,417 | 99,123,474 |
| | Current / overdue portion shown under current assets | | (70,578,971) | (79,358,837) |
| | | | 6,102,446 | 19,764,637 |
| 12.1 | The Modaraba has sold goods under murabaha arrangements specified profit margin. These finances are secured by way of hof properties, demand promissory notes, charge on assets and | ypothecat | ion / pledge of st | |
| 12.2 | Considered doubtful | | 43,753,927 | 49,833,912 |
| | Suspended income | 12.2.1 | (1,814,320) | (3,439,669) |
| | • | 12.2.2 | 41,939,607 | 46,394,243 |
| 12.2.1 | Suspended income | | | |
| | Opening balance | | 3,439,669 | 3,613,002 |
| | Recovery during the year | 27 | (1,802,662) | (676,471) |
| | Suspension made during the year | 27 | 177,313 | 503,138 |
| | | | 1,814,320 | 3,439,669 |
| 12.2.2 | This includes receivable from 6 (2019: 4) customers under m Legal proceedings against these customers are in process in the awarded decree in favour of Modaraba in 2 (2019: 3) cases for 60.662 million). Amount receivable from one party has been s cash. (note 31.1) | ne Honora recovery | ble Court of Law of Rs. 54.123 m | The Court has illion (2019: Rs. |
| 12.3 | Provision for doubtful long term murabaha finances | | | |
| | Opening balance | | 2,726,607 | 2,726,607 |
| | Provision for the year | | 333,552 | - |
| | Closing balances | | 3,060,159 | 2,726,607 |
| 13 | Long Term Diminishing Musharakah Finances - Secured | | | |
| | Considered good | | 1,491,444 | 1,800,399 |
| | Considered doubtful | | _ | 561,418 |
| | | | 1,491,444 | 2,361,817 |
| | Current / overdue portion grouped under current assets | | (598,411) | (912,833) |
| | • | | 893,033 | 1,448,984 |
| | | _ | | |

13.1 These are secured by way of personal guarantees and mortgage of properties.

| | | Note | 2020 Ru _l | 2019 pees |
|----|--|------|-------------------------|--------------|
| 14 | Long Term Deposits | | | |
| 14 | Central Depository Company of Pakistan Limited | | 154,862 | 154,862 |
| | Rented property | | 360,000 | 560,500 |
| | Less: current portion shown under current assets | | (360,000) | - |
| | | | | 560,500 |
| | ljarah deposit money | | 1,241,700 | 1,241,700 |
| | Less: current portion shown under current assets | 8 | (1,014,300) | (186,900) |
| | | | 227,400 | 1,054,800 |
| | Others | | 30,000 | 30,000 |
| | | | 412,262 | 1,800,162 |

15 **Long Term Investments**

Long Term Investments at Fair Value through OCI

Shares of Listed Companies

Unless otherwise stated, the holdings are in fully paid ordinary shares of Rs. 10 each.

| No of s | hares | Name of Investee | June 30 | 0, 2020 | June 30, 2019 | |
|---------|---------|---|------------|-----------|---------------|-----------|
| 2020 | 2019 | | Average | Market | Average | Market |
| | | | cost | value | cost | value |
| | | | | Ru | pees | |
| 10,000 | 3,000 | Shell Pakistan Limited | 2,577,617 | 1,825,800 | 1,318,331 | 547,380 |
| 4,500 | 3,500 | Lucky Cement Limited | 2,575,204 | 2,077,110 | 2,112,901 | 1,331,645 |
| 20,000 | 11,000 | Sui Northern Gas Pipelines Limited | 2,087,390 | 1,092,000 | 1,589,637 | 764,390 |
| 5,175 | 5,175 | The Searle Company Limited | 1,999,367 | 1,031,015 | 1,999,376 | 758,438 |
| 15,000 | 8,000 | D.G. Khan Cement Company Ltd | 1,891,516 | 1,279,950 | 1,321,722 | 452,320 |
| 130,000 | 110,000 | Pakistan Telecommunication Company Limited | 1,887,000 | 1,154,400 | 1,723,144 | 909,700 |
| 30,581 | 11,125 | Maple Leaf Cement Factory | 1,104,553 | 794,494 | 730,203 | 265,776 |
| - | 10,000 | Pioneer Cement Limited | - | - | 591,961 | 226,500 |
| | | | 14,122,647 | 9,254,769 | 11,387,275 | 5,256,149 |



| | | | 2020 | 2019 |
|----|---|------|-----------------|------------|
| | | Note | Ru _l | pees |
| 16 | Investment Properties | | | |
| | Opening balance | | 13,702,550 | 2,835,000 |
| | Transferred from owner-occupied property | 17.3 | - | 10,397,550 |
| | Additions during the year | 31.1 | 6,600,000 | - |
| | Fair value gain on revaluation of investment property | 31 | 102,450 | 470,000 |
| | Closing balance | | 20,405,000 | 13,702,550 |

These are obtained by taking possession of collateral which the Modaraba held as security against its receivables. Particulars of investment properties as at the reporting date are as follows:

| Property Type | Location | Area | Independent Valuer | Fair Value Rupees | Forced Sale Value Rupees |
|-------------------|---------------------|--------------|---------------------------------|-------------------------|--------------------------------|
| Land | District Faisalabad | 18.89 marlas | M/s Star Tech Consultant | 3,305,000 | 2,810,000 |
| Agricultural Land | District Gujranwala | 20 kanals | M/s Husnain Associates | 10,500,000 | 8,400,000 |
| Shops | District Hyderabad | 138 sq. ft. | M.J Surveyors (Pvt.) Limited | 6,600,000 | 5,280,000 |
| | | | | 20,405,000 | 16,490,000 |

The Modaraba has no restrictions on the realisability of its investment properties and no contractual obligations to purchase, construct or develop investment properties or for repairs, maintenance and enhancements.

Fair value measurements

There are no level 1 and level 3 assets or transfers between levels 1, 2 and 3 during 2020.

Valuation techniques used to derive level 2 fair values

| Description | Valuation Technique | Significant Unob- servable Inputs | Range (weighted average) |
|-------------|--|--|------------------------------------|
| Land | Sales comparison approach adjusted by prices of comparable land in close proximity for differences in key attributes such as location and size of the property. Inquiries in the vicinity and also through property dealers of the area. | Price per marla / Price per sq. ft. | Reasonable fair value estimates |
| Shops | Research and analysis of the neighborhood and calling the leading realtors of the area. | Price per marla / Price per sq. ft. | Reasonable fair value estimates |

The Modaraba as a lessor has entered into operating lease on its investment property situated in District Gujranwala. The lease has term of 1 years.

Future minimum rentals receivable under non-cancellable operating lease as at the reporting date are as follows:

| | | After one | |
|--------------|------------------------|---|----------------------|
| | Within one year | year but not more than five years Rupees | More than five years |
| Undiscounted | 93,337 | - | - |

| | | | 2020 | 2019 |
|----|---|------|-----------------|-------------|
| | | Note | Ru _l | oees |
| 17 | FIXED ASSETS | | | |
| | Intangible asset | 17.1 | - | - |
| | Operating fixed assets given on lease / ijarah - tangible | 17.2 | 87,935,874 | 103,576,825 |
| | Operating fixed assets in own use - tangible | 17.3 | 11,971,304 | 12,262,956 |
| | Right of use assets | 17.5 | 133,976 | - |
| | | | 100,041,154 | 115,839,781 |

17.1 This represents fully amortized Enterprise Resource Planning (ERP) software costing Rs. 1.05 million (2019: Rs. 1.05 million).



17.2 Operating fixed assets given on lease (ijarah) - tangible

| 9 | |
|----------|--|
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| Book Value | as at June 30, 2020 |
|--------------|--------------------------|
| | As at June 30, 2020 |
| Depreciation | Disposals / Transfers |
| Accumulated | Charge for the year |
| | As at July 01, 2019 |
| | Depreciation Rate |
| | As at June 30, 2020 |
| Cost | Disposals / Transfers |
| 3 | Additions / Transfers |
| | As at July 01, 2019 |
| | PARTICULARS |

-- Rupees

4,037,160 83,898,714 87,935,874 62,918,953 45,923,662 28,863,588 (27,831,077) 108,842,615 (5,755,531)(22,075,546)1,463,768 27,399,820 67,210,716 40,599,388 107,810,104 66,956,113 20% to 50% 129,822,376 20% to 100% 196,778,489 (42,474,740) (8,700,000) 36,566,300 (51,174,740) 36,566,300 135,730,816 211,386,929 75,656,113 Plant and equipments **Total 2020** Vehicles

Year ended June 30, 2019

| | | ర | Cost | | 1000 | | Accumulated Depreciation | Depreciation | | Book Value |
|----------------------|------------------------|--------------------------|---|------------------------|--|------------------------|--------------------------|---|------------------------|------------------------|
| PARTICULARS | As at July 01, 2018 | Additions / Transfers | As at July Additions Disposals As at June 01, 2018 Transfers Transfers 30, 2019 | As at June 30, 2019 | Rate | As at July 01, 2018 | Charge for the year | As at July Charge for Disposals / As at June 01, 2018 the year Transfers 30, 2019 | As at June 30, 2019 | as at June 30, 2019 |
| | | | | | | | | | | |
| Plant and equipments | 85,860,013 | | 1,230,000 (11,433,900) | | 75,656,113 20% to 50% 69,279,373 | 69,279,373 | 3,941,831 | 3,941,831 (6,010,488) 67,210,716 | 67,210,716 | 8,445,397 |
| Vehicles | 110,331,166 | 66,209,150 | (40,809,500) | 135,730,816 | 66,209,150 (40,809,500) 135,730,816 20% to 100% 43,596,234 | 43,596,234 | | 23,371,254 (26,368,100) | 40,599,388 | 95,131,428 |
| Total 2019 | 196,191,179 | 67,439,150 | 196,191,179 67,439,150 (52,243,400) 211,386,929 | 211,386,929 | | 112,875,607 | 27,313,085 | 112,875,607 27,313,085 (32,378,588) 107,810,104 103,576,825 | 107,810,104 | 103,576,825 |

The assets leased out by the Modaraba under ijarah arrangements are secured as the title to the asset is held by the Modaraba. 17.2.1

The Modaraba has filed suits for re-possession of leased assets costing Rs. 69.758 million (2019: Rs. 67.037 million) against 7 clients (2019: 6 clients). The Court has awarded decree in favour of Modaraba in 5 (2019: 5) cases for recovery of Rs. 156.264 million (2019: Rs. 156.264 million). The Courts have decided to attach some properties of customers in addition to their assets to the Modaraba. However, execution petitions for recovery of the decretal amount are still pending. 17.2.2

Aggregate amount of future Ijarah rentals receivable on the basis of agreements executed upto the reporting date are as follows: 17.2.3

2020 2019
-------Rupees------30,503,129 36,028,750
40,460,419 42,800,576
70,963,548 78,829,326

Receivable not later than one year Receivable later than one year but not later than 5 years

Operating fixed assets in own use - tangible

| | | Ö | Sost | | | | Accumulated Depreciation | Depreciation | | | Book Value |
|------------------------|------------|-----------|-------------|-------------|------------|--------------|--|--------------|-------------|------------|-------------------|
| PARTICULARS | Ĕ, | Additions | Revaluation | Disposals / | As at June | Depreciation | Depreciation As at July 01, Charge for | Charge for | Disposals / | As at June | as at June |
| | 2019 | , , , | Adjustment | Transfers | 30, 2020 | Rate | 2019 | the year | Transfers | 30, 2020 | 30, 2020 |
| | | | | | Ringes | Riinees | | | | | |
| OWNED | | | | | | | | | | | |
| and (17.3.1) | 10,728,400 | • | 1 | • | 10,728,400 | ٠ | ٠ | | | 1 | 10,728,400 |
| -urniture & fixtures | 1,761,796 | 115,815 | • | • | 1,877,611 | 10% | 1,482,551 | 93,756 | • | 1,576,307 | 301,304 |
| Office equipment | 3,056,160 | 71,630 | • | • | 3,127,790 | 10% | 2,340,894 | 261,192 | • | 2,602,086 | 525,704 |
| /ehicles | 757,711 | • | • | 1 | 757,711 | | 549,946 | 91,014 | • | 640,960 | 116,751 |
| ease hold improvements | 700,000 | • | • | 1 | 700,000 | | 700,000 | 1 | • | 700,000 | • |
| | 16,423 | • | • | 1 | 16,423 | | 16,423 | 1 | • | 16,423 | • |
| Electrical equipments | 945,751 | 42,450 | - | - | 988,201 | 10% | 613,471 | 75,585 | - | 689,056 | 299,145 |
| Total 2020 | 17,966,241 | 229,895 | • | Ī | 18,196,136 | | 5,703,285 | 521.547 | | 6.224.832 | 11,971,304 |

| | | | | | 2019 | | | | | | |
|-------------------------|-------------------------------|-----------|---------------------------|--------------------------|------------------------|----------------------|---|---------------------|------------|------------------------|------------------------|
| | | Cost | st | | | | Accumulated Depreciation | Depreciation | | | Book Value |
| PARTICULARS | As at July 01, Additions 2018 | Additions | Revaluation Adjustment | Disposals / Transfers | As at June 30, 2019 | Depreciation Rate | Depreciation As at July 01, Charge for Rate 2018 the year | Charge for the year | (Disposals | As at June 30, 2019 | as at June 30, 2019 |
| | | | | | Rupees | Rupees | | | | | |
| OWNED | | | | | | | | | | | |
| Land | 21,125,950 | • | • | (10,397,550) | 10,728,400 | • | • | • | • | • | 10,728,400 |
| Furniture & fixtures | 1,665,276 | 96,520 | • | ' | 1,761,796 | 10% | 1,370,160 | 112,391 | • | 1,482,551 | 279,245 |
| Office equipments | 2,899,882 | 156,278 | • | ' | 3,056,160 | 10% | 2,079,643 | 261,251 | • | 2,340,894 | 715,266 |
| Vehicles | 757,711 | ' | ' | ' | 757,711 | 20% | 399,622 | 150,324 | • | 549,946 | 207,765 |
| Lease hold improvements | 700,000 | ' | ' | ' | 700,000 | 20% | 700,000 | ' | • | 700,000 | ' |
| Books | 16,423 | ' | ' | ' | 16,423 | 20% | 16,423 | ' | • | 16,423 | • |
| Electrical equipments | 1,036,517 | 103,700 | - | (194,466) | 945,751 | 10% | 722,424 | 85,513 | (194,466) | 613,471 | 332,280 |
| Total 2019 | 28,201,759 | 356,498 | | (10,592,016) | 17,966,241 | | 5,288,272 | 609,479 | (194,466) | 5,703,285 | 12,262,956 |

It represents a piece of land measuring 10 Kanals, costing Rs. 10,728,400 situated at Mauza Amer Sidhu, Lahore Cantt. acquired through settlement of certain Murabaha facilities. The subject land is presently in the possession of Defence Housing Authority, Lahore (DHA). The Modaraba has filed legal suit for possession of land in the Civil Court, Lahore. The management and legal counsel of the Modaraba are confident that Modaraba has valid claim against DHA because title and sale deed is in the name of the Modaraba and accordingly no loss has been charged against such land. 17.3.1



17.4 <u>Disposal of operating fixed assets</u>

17.4.1 Disposal of fixed assets given on ijarah.

| Description | Cost | Accumulated depreciation | Book value | Adjustment / Sale proceeds | Gain | Mode of disposal | Particulars of Buyer |
|-----------------------|------------|--------------------------|------------|-------------------------------|-----------|--------------------------|---|
| | | Rupees- | | | | | |
| Motor Vehicle | 1,845,500 | 1,053,975 | 791,525 | 900,844 | 109,319 | Term of ijarah agreement | COLLEGE OF ACCOUNTANCY & PROFESSIONAL STUDIES |
| Motor Vehicle | 1,044,000 | 522,000 | 522,000 | 522,000 | • | Term of ijarah agreement | SAJID ALI RAZA |
| Motor Vehicle | 1,200,000 | 700,000 | 200,000 | 200,000 | • | Term of ijarah agreement | SYED AHMER HUSSAIN |
| Motor Vehicle | 1,817,500 | 1,247,097 | 570,403 | 632,479 | 62,076 | Term of ijarah agreement | SABOOR AHMED |
| Motor Vehicle | 1,019,000 | 534,960 | 484,040 | 537,842 | 53,802 | Term of ijarah agreement | HAJI MUHAMMAD LATIF & SON |
| Motor Vehicle | 1,024,000 | 512,000 | 512,000 | 512,000 | • | Term of ijarah agreement | ANWAR UL HAQ |
| Motor Vehicle | 1,200,000 | 000'096 | 240,000 | 240,000 | • | Term of ijarah agreement | MUHAMMAD USMAN REHMAN |
| Motor Vehicle | 850,000 | 438,273 | 411,727 | 453,442 | 41,715 | Term of ijarah agreement | COLLEGE OF ACCOUNTANCY & PROFESSIONAL STUDIES |
| Motor Vehicle | 1,377,000 | 1,101,600 | 275,400 | 275,400 | • | Term of ijarah agreement | MEGATECH TRACKERS (PVT) LTD |
| Motor Vehicle | 080,000 | 442,000 | 238,000 | 238,000 | • | Term of ijarah agreement | NAIK MUHAMMAD |
| Motor Vehicle | 2,217,000 | 599,994 | 1,617,006 | 1,660,502 | 43,496 | Term of ijarah agreement | NAVEED HASAN SYED |
| Motor Vehicle | 6,495,000 | 3,495,000 | 3,000,000 | 3,000,000 | • | Term of ijarah agreement | MEGATECH TRACKERS (PVT) LTD |
| Motor Vehicle | 1,074,000 | 751,800 | 322,200 | 322,200 | • | Term of ijarah agreement | MUHAMMAD NAEEM SHAFIQUE |
| Motor Vehicle | 4,205,500 | 3,235,191 | 970,309 | 1,240,853 | 270,544 | Term of ijarah agreement | SABS THE SALON |
| Motor Vehicle | 105,500 | 84,400 | 21,100 | 21,100 | • | Term of ijarah agreement | SAJID ALI RAZA |
| Motor Vehicle | 650,000 | 270,840 | 379,160 | 415,407 | 36,247 | Term of ijarah agreement | MUSTAJAB INDUSTRIES (PVT) LTD |
| Motor Vehicle | 1,094,000 | 875,200 | 218,800 | 218,800 | • | Term of ijarah agreement | SUFI BRICKS COMPANY |
| Motor Vehicle | 47,000 | 37,600 | 9,400 | 9,400 | • | Term of ijarah agreement | NAYYER IMAM |
| Motor Vehicle | 2,762,000 | 724,598 | 2,037,402 | 2,233,709 | 196,307 | Term of ijarah agreement | KHALID MEHMOOD CHAUDHRY |
| Motor Vehicle | 20,000 | 40,000 | 10,000 | 10,000 | • | Term of ijarah agreement | S. M DANYAL IMAM |
| Motor Vehicle | 2,175,000 | 271,880 | 1,903,120 | 2,036,433 | 133,313 | Term of ijarah agreement | FARZANA KAUSAR |
| Motor Vehicle | 1,800,000 | 720,000 | 1,080,000 | 1,161,005 | 81,005 | Term of ijarah agreement | CRESCENT STAR INSURANCE LIMITED. |
| Motor Vehicle | 1,800,000 | 1,200,000 | 000,000 | 615,197 | 15,197 | Term of ijarah agreement | SHAHID AHMED KHAN |
| Motor Vehicle | 3,613,000 | 626,249 | 2,986,751 | 3,148,912 | 162,161 | Term of ijarah agreement | COLLEGE OF ACCOUNTANCY & PROFESSIONAL STUDIES |
| SUZUKI CULTUS BGW-245 | 1,167,000 | 836,350 | 330,650 | 000'006 | 569,350 | Quotation | MR. SHAHRUKH |
| SUZUKI CULTUS BHL-780 | 1,162,740 | 794,539 | 368,201 | 000'006 | 531,799 | Quotation | MR. SHAHRUKH |
| Plant and Machinery | | | | | | | |
| Generator | 3,700,000 | 3,200,000 | 200,000 | 200,000 | • | Term of ijarah agreement | INTERNATIONAL LEATHER INDUSTRIES (PVT) LTD |
| Generator | 2,000,000 | 1,022,212 | 977,788 | 1,069,871 | 92,083 | Term of ijarah agreement | SABS THE SALON |
| Plant and machinery | 2,000,000 | 1,022,212 | 977,788 | 1,069,871 | 92,083 | Term of ijarah agreement | SABS THE SALON |
| Generator | 1,000,000 | 511,107 | 488,893 | 534,932 | 46,039 | Term of ijarah agreement | SABS THE SALON |
| Total 2020 | 51,174,740 | 27,831,077 | 23,343,663 | 25,880,199 | 2,536,536 | | |
| | | | | | | | |
| Total 2019 | 52,437,866 | 32,573,054 | 19,864,812 | 20,424,748 | 559,936 | | |

| | | Note | 2020 Rug | 2019 |
|------|---|--------------|--------------------|-------------------------|
| 17.5 | Right of use assets | Note | Kuļ | Jees |
| 17.5 | Opening balance | | | |
| | Impact of adoption of IFRS 16 | | 535,904 | _ |
| | impact of daoption of in the To | | 535,904 | |
| | Depreciation charge for the year | | (401,928) | |
| | Closing balance | | 133,976 | |
| | Lease Term (Years) | | 16 Months | N/A |
| | There are no variable lease payments in the lease contract guarantees or leases not yet commenced to which the Moda | | | residual value |
| 18 | UNCLAIMED DIVIDENDS | | | |
| | Opening balance | | 12,930,127 | 12,930,548 |
| | Less: Dividends paid | | (38,826) | (421) |
| | | | 12,891,301 | 12,930,127 |
| | Reconciliation of amount kept in separate bank account (current account) is as follows: | | | |
| | Opening balance | | 148,787 | 149,625 |
| | Amount transferred during the year | | - | - |
| | Dividend claim received and settled | | - | (421) |
| | Bank charges Closing balance | | 148,787 | <u>(417)</u> 148,787 |
| 40 | - | | 140,707 | 140,707 |
| 19 | CREDITORS, ACCRUED AND OTHER LIABILITIES | | | |
| | Salaries and benefits payable | | 9,363 | 9,360 |
| | Payable to Modaraba Management Company | | 320,927 | 133,116 |
| | Provision for Workers' Welfare Fund | | 78,846 | - |
| | Payable to SQZ Business Management Consultancy (Private) Limited | | 159,904 | 159,904 |
| | Accrued expenses | | 582,234 | 472,748 |
| | Other liabilities | 19.1 | 475,033 | 1,843,848 |
| | | | 1,626,307 | 2,618,976 |
| 19.1 | It includes charity payable amounting to Rs. 109,223 (2019: F | Rs. 100,054) | The reconciliation | on is as follows: |
| | Opening balance | | 100,054 | 66,292 |
| | Additions during the year | | 9,169 | 50,762 |
| | Charity paid during the year | | - | (17,000) |
| | Closing balance | | 109,223 | 100,054 |
| | None of the directors and employees of the Modaraba Man | nagement Co | | |

charity.



| | | | 2020 | 2019 |
|------|--|--------------------------|---|--------------------------|
| | | Note | Ru _l | oees |
| 00 | Before discourse as assessed as | | | |
| 20 | Deferred income on murabaha | | | |
| | Opening balance | | 9,540,423 | 9,329,909 |
| | Additions during the year | | 5,006,409 | 10,619,958 |
| | Recognized during the year | | (10,021,776) | (10,409,444) |
| | | | 4,525,056 | 9,540,423 |
| | Current portion shown as current liabilities | | (3,702,398) | (6,854,911) |
| | | | 822,658 | 2,685,512 |
| 21 | CUSTOMERS' SECURITY DEPOSITS | | | |
| | Opening balance | | 37,308,865 | 37,503,170 |
| | Received during the year | | 8,664,900 | 15,356,915 |
| | Adjusted during the year | 21.1 | (14,531,450) | (15,551,220) |
| | Closing balance | | 31,442,315 | 37,308,865 |
| | Current portion shown as current liabilities | | (7,651,000) | (12,698,000) |
| | | | 23,791,315 | 24,610,865 |
| 21.1 | These represent deposits received from custome | ers to secure the ijarah | finances given to | o them. |
| 22 | LEASE LIABILITIES AGAINST RIGHT OF USE | ASSETS | | |
| | | | | |
| | Opening balance | | - | - |
| | Impact of adoption of IFRS 16 | | 535,904 | |
| | | | 535,904 | - |
| | Add: Interest expense | 33 | 44,198 | - |
| | Less: Payments made during the year | | (427,050) | - |
| | Gross liability | | 153,052 | - |
| | Less: Current portion | | (153,052) | |
| | Closing balance | | - | |
| 22.1 | Maturity analysis of contractual cash flows | | | |
| | At June 30, 2020 | year n | Later than one year but ot later than five years (Rupees) | Later than five years |
| | Undiscounted cash flows | 155,743 | - | - |
| | Less: Discounting Discounted Cash Flows | (2,691) 153,052 | - | - |
| | Discourted Cash Flows | 100,002 | - | - |

22.2 Summary of amounts relating to leases charged in different line items of the financial statements is as follows:

| | | | 2020 | 2019 |
|-------------------------------|---------------------|------|---------|------|
| | Included in | Note | Rupe | es |
| Carrying amount of ROU assets | Balance sheet | 17.5 | 133,976 | - |
| Depreciation charge | Operating expenses | 33 | 401,928 | - |
| Interest expense | | 33 | 44,198 | - |
| Repayment of lease liability | Cash flow statement | | 427,050 | - |

22.3 Nature of leasing activities

The Modaraba's leases comprise space taken for its branch office. Periodic rentals are fixed over the lease term. These neither contain any variable lease payments nor any lease incentives. The Modaraba is not committed to any lease not yet commenced as at the reporting date.

Remaining lease term of existing lease contract as at reporting date is 4 months for which lease liability is recorded.

| 23 | CERTIFICATE CAPITAL | | | |
|----|--|------|-------------|-------------|
| | Authorized Capital | | | |
| | 50,000,000 (2019: 50,000,000) Modaraba Certificates | | | |
| | of Rs.10/- each | | 500,000,000 | 500,000,000 |
| | Issued, subscribed and paid-up capital | | | |
| | 15,000,000 (2019: 15,000,000) Modaraba Certificates | | | |
| | of Rs.10/- each fully paid-up in cash | | 150,000,000 | 150,000,000 |
| | 12,300,000 (2019: 12,300,000) Modaraba Certificates | | | |
| | of Rs.10/- each issued as fully paid bonus certificates | | 123,000,000 | 123,000,000 |
| | 2,500,000 (2019: 2,500,000) fully paid Modaraba Certificates | | | |
| | of Rs.10/- each issued as a result of take over | | 25,000,000 | 25,000,000 |
| | | 23.1 | 298,000,000 | 298,000,000 |

- 23.1 Al-Zamin Modaraba Management (Private) Limited holds 5,261,388 (2019: 5,261,388) Modaraba certificates as required by the SECP vide Order No. SC/M/RW/Trust/2009-43.
- As at June 30, 2020, Mr. Aslam Motiwala, a major certificate holder of the Modaraba, holds 16,930,000 modaraba certificates (2019: 16,930,000) of the Modaraba representing 56.81% (2019: 56.81%) holding.

| 24 | RESERVES | | · | , - |
|----|---|------|--------------|--------------|
| | Statutory reserve | 24.1 | 80,191,484 | 79,845,133 |
| | Surplus on revaluation of fixed assets | 24.2 | 2,457,200 | 2,457,200 |
| | Revenue reserves: | | | |
| | - Unrealized loss on revaluation of long term investments | 24.3 | (4,867,878) | (6,755,141) |
| | - Accumulated loss | | (68,915,088) | (69,676,475) |
| | | | (73,782,966) | (76,431,616) |
| | | | 8,865,718 | 5,870,717 |

24.1 This represents profit set aside to comply with the Prudential Regulations for modarabas issued by the SECP which is not available for distribution. These regulations require a Modaraba to transfer not less than 20% and not more than 50% of its after tax profits till such time that reserves equal to 100% of the paid up capital and thereafter, a sum not less than 5% of its after tax profits. During the current year, the Modaraba has transferred an amount of Rs. 348,149 (2019: Rs. 207,367) which represents 20% (2019: 20%) of the profit after tax.



- 24.2 This represents surplus over book value resulting from the revaluation of owner-occupied land that became investment property. Revaluation surplus cannot be distributed to the certificate holders.
- 24.3 This represents deficit on revaluation of investments classified as fair value through other comprehensive income. This cannot be distributed to the certificate holders. Reconciliation of the carrying amount is as follows:

| | | 2020 | 2019 |
|--|------|-------------|-------------|
| | Note | Rup | ees |
| Opening balance | | (6,755,141) | (3,586,151) |
| Surplus / (deficit) on revaluation during the year | | 1,263,248 | (3,168,990) |
| Transferred to accumulated loss during the year | | 624,015 | - |
| | | 1,887,263 | (3,168,990) |
| | | (4,867,878) | (6,755,141) |

25 CONTINGENCIES AND COMMITMENTS

25.1 Contingencies

- 25.1.1 During the last year, a notice was served to Trust Modaraba, along with certain other modarabas, by Sindh Revenue Board (SRB) for the recovery of tax under Sindh Sales Tax on Services Act, 2011 amounting to Rs. 38.50 million comprising unpaid sales tax on services rendered in sindh from years 2011-12 to 2017-18. The Modaraba along with other Modarabas has filed a petition in Honourable Sindh High Court (SHC) on September 1, 2018 challenging the demand of Sindh Revenue Board (SRB) on the grounds of non-applicability of sales tax. A stay order in this regard has been granted by the SHC stating that no adverse order in respect of the proposed treatment shall be made against the Petitioners.. The management of the Modaraba based on its discussions with its legal counsel is of the view that in light of the stay order of the Court and the merits of the matter involved, the impugned charge of sales tax will be quashed and hence no provision for any sales tax liability on rentals of lease financing has been made in the financial statements.
- 25.1.2 In contravention of section 244 of the Companies Act, 2017; the Modaraba did not transfer the total amount of dividend which remains unpaid or unclaimed to a separate profit bearing account to be called the unpaid dividend account opened by the Modaraba for this purpose in any scheduled bank. The Modaraba and every officer of the Modaraba shall be liable to a penalty of level 3 on the standard scale upto Rs. 100 million. The Modaraba may also be liable to additional penalty upto Rs. 0.5 million per day during which the default continues. However, the present management of the Modaraba is of the view that they are not responsible for amounts of dividend before take over management i.e. February 2009 as there were no amount of dividend available in dividend bank account. Hence, no provision has been made in these financial statements as the management believes that the Modaraba is not liable to any penalty.

25.2 Ijarah commitments

The Modaraba has entered into ijarah arrangements for vehicles. These arrangements have remaining terms of less than five years. Such arrangements also include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions. Future ijarah payments due under these arrangements at the year end are as follows:

| Not later than one year | | 1,144,581 | 1,800,000 |
|---|--------|-----------|-----------|
| Later than one year and not later than five years | | 461,151 | 1,219,602 |
| | | 1,605,732 | 3,019,602 |
| Disbursement of Ijarah / Murabaha / Musharakah to be made | 25.2.1 | 7,900,000 | 2,000,000 |

25.2.1 These represent facilities committed and yet not disbursed as on the reporting date.

| | | | 2020 | 2019 |
|------|---|-----------------|--------------------|--------------------|
| | | Note | Rup | ees |
| 26 | INCOME FROM IJARAH - net | | | |
| | Income from Ijarah operations | | 40,388,398 | 40,440,481 |
| | Receipts against suspended income | 10.2 | - | 1,579,508 |
| | | | 40,388,398 | 42,019,989 |
| | Less: Depreciation on fixed assets given on ijarah | 17.2 | (28,863,588) | (27,313,085) |
| | Less: Insurance on ijarah assets | | (2,813,144) | (2,234,443) |
| | | | 8,711,666 | 12,472,461 |
| 07 | DDOCIT ON MUDADANA CINANCES | | | |
| 27 | PROFIT ON MURABAHA FINANCES | | | |
| | Profit on Murabaha finances | | 10,497,314 | 11,324,470 |
| | Income suspended during the year | | (605,313) | (503,138) |
| | Receipts against suspended income | 27.1 | 1,802,662 | 676,471 |
| | | | 11,694,663 | 11,497,803 |
| 27.1 | This includes reversal of suspension amounting to Rs. 1. whom settlement was arrived as explained in note 31.1. | 686 million (20 | 19: Nil) in respec | ct of a party with |
| 28 | PROFIT ON MUSHARAKAH FINANCES | | | |
| | Profit on Musharakah finances | | 8,024,224 | 5,988,677 |
| | Commission of selling agent | | - | (481,000) |
| | | | 8,024,224 | 5,507,677 |
| 29 | INCOME FROM INVESTMENTS - NET | | | |
| | Dividend income on equity investments classified at FVTF | PL | 259,951 | 277,725 |
| | Dividend income on equity investments classified at FVTO | CI: | | |
| | Investments de-recognized during the year | | - | 18,000 |
| | Investments held at the end of reporting year | | 104,250 | 337,675 |
| | | | 364,201 | 633,400 |
| | Profit on sale of long term investments | 29.1 | 37,111 | 71,824 |
| | Profit / (loss) on sale of short term investments | | 536,167 | (495,728) |
| | | | 937,479 | 209,496 |

29.1 The investment was disposed as disposal benefit outweighed contractual cash flows. Fair value at the date of derecognition was Rs. 628,038.



| | | | 2020 | 2019 |
|------|--|------------------|-----------|--------------|
| | | Note | Rupees | |
| 30 | TRADING INCOME | | | |
| | Sales | | 286,330 | 37,617,459 |
| | Cost of sales: | | | |
| | - Opening stock | | 1,130,042 | 12,570,471 |
| | - Add: Purchases | | - | 24,371,787 |
| | - Less: Closing stock | 11 | (908,209) | (1,130,042) |
| | | | (221,833) | (35,812,216) |
| | | | 64,497 | 1,805,243 |
| 30.1 | Trading income is derived from trading of stock as discl | osed in note 11. | | |
| 31 | OTHER INCOME | | | |
| | Gain on disposal of ijarah assets | 17.4.1 | 2,536,536 | 519,936 |
| | Gain on disposal of owned fixed assets | | - | 40,000 |
| | Profit on deposit and saving accounts with banks | | 283,506 | 232,935 |
| | Rental income from investment properties | | 80,000 | 93,333 |
| | Fair value gain on investment properties | 16 | 102,450 | 470,000 |
| | Gain on settlement | 31.1 | 1,947,699 | - |
| | Miscellaneous income | 31.2 | 441,754 | 758,552 |
| | | | 5,391,945 | 2,114,756 |

31.1 This represents gain on acquisition of collateral held as security against murabaha receivable amounting to Rs. 1.948 million (2019: Nil). Settlement value for outstanding receivable of Rs. 6.219 million was arrived at Rs. 8.4 million including transfer of two shops having market value of Rs. 6.6 million and remaining Rs. 1.8 million to be paid in cash. The collateral held was shops situated in District Hyderabad, measuring 138 sq. ft. Detail of carrying values adjusted under this settlement is as follows:

| Fair value of shops acquired | 16 | 6,600,000 | - |
|---|----|-------------|---|
| Agreed payment in cash | | 1,800,000 | - |
| Settlement of legal suit charges receivable | | (233,301) | - |
| Settlement of long term murabaha finances | | (6,219,000) | - |
| Resultant gain on settlement | | 1,947,699 | |

From the above reached settlement, subsequent to the reporting date, title of one of the shops has been transferred in the name of the Modaraba and sub-lease deed for 99 years has been signed in respect of the second shop. From the cash of Rs. 1.8 million, the Modaraba has received Rs. 300,000 as at the reporting date. No further recovery made subsequent to the reporting date. The Modaraba intends to sell the shops acquired, however, no formal plan to sale is started yet.

31.2 This includes an amount of Rs. 333,200 (2019: Rs. 483,300) pertaining to documentation fee.

2020 2019 Note -----Rupees-----32 REVERSAL OF PROVISION / (PROVISION) AGAINST NON PERFORMING **MURABAHA FINANCES AND OTHER RECEIVABLES - NET** Provision recorded: Long term murabaha finances 12.3 (333,552)8.3.1 Trade receivables (723,858)Sundry receivables 8.5.1 (397,757)Write down of stock to NRV 11 (478,648)Legal suits charges receivable (73,010)(73,010)(1,933,815)Provision reversed: ljarah rent receivable 10.3 435,978 9.4 Short term murabaha finances 20,084 456,062 383,052 (1,933,815) 33 **ADMINISTRATIVE EXPENSES** Salaries, allowances and other benefits 33.1 13,688,587 13,690,815 Legal and professional charges 1,244,078 653,740 Fees and subscription 3,147,667 2,762,670 Electricity, gas and water 869,908 895,502 Telephone, postage and courier 701,403 758.699 Advertisement 287,600 213,200 Printing and stationery 625,175 772,362 Traveling and conveyance 480,191 371,832 Entertainment 466,206 529,494 Insurance 232,908 299,796 Vehicle running 2,102,388 2,274,950 Rent, rates and taxes 33.2 1,583,659 1,962,799 Auditors' remuneration 33.3 400,000 385,000 Repairs and maintenance 1,546,160 1,313,869 Registrar's services 116,624 98,749 Depreciation on own assets 17.3 521,547 609,479 17.5 Depreciation on right of use assets 401,928 Unwinding of lease liabilities 22 44,198 Bank charges and commission 4,001 45.025 Charity 33.4 9,169 50,762 Balances written off 35,364 ljarah rental expense 1,901,088 1,800,000 Miscellaneous 203,529 100,106 30,503,614 29,698,613

This includes Rs. 0.707 million (2019: Rs. 0.641 million) in respect of contribution to the staff provident fund. This comprises salaries and allowances of executives as per the following details:



| | | 2020 | |
|---|--|---|--|
| | Executives | Others | Total |
| | | Rupees | |
| Basic salary | 3,904,017 | 4,554,660 | 8,458,677 |
| House rent allowance | 1,561,607 | 1,821,864 | 3,383,471 |
| Medical allowance | 390,402 | 455,466 | 845,868 |
| Other allowances | - | 294,064 | 294,064 |
| Retirement benefits | 390,402 | 316,105 | 706,507 |
| | 6,246,428 | 7,442,159 | 13,688,587 |
| Number of persons | 3 | 19 | |
| | | 2019 | |
| | Executives | Others | Total |
| | | | |
| | | Rupees | |
| Basic salary | 3,904,017 | Rupees 4,245,534 | 8,149,551 |
| Basic salary House rent allowance | 3,904,017 1,561,607 | - | 8,149,551 3,259,821 |
| • | | 4,245,534 | |
| House rent allowance | 1,561,607 | 4,245,534 1,698,214 | 3,259,821 |
| House rent allowance Medical allowance | 1,561,607 390,402 | 4,245,534 1,698,214 424,553 | 3,259,821 814,955 |
| House rent allowance Medical allowance Other allowances Retirement benefits | 1,561,607 390,402 244,000 | 4,245,534 1,698,214 424,553 581,543 | 3,259,821 814,955 825,543 |
| House rent allowance Medical allowance Other allowances | 1,561,607 390,402 244,000 390,402 | 4,245,534 1,698,214 424,553 581,543 250,543 | 3,259,821 814,955 825,543 640,945 |

- 33.1.1 Executives have been provided with modaraba maintained cars and are also entitled for reimbursement of fuel expenses.
- This includes expense relating to short term leases amounting to Rs. 1,032,618 (2019: operating lease rentals amounting to Rs. 1,839,920).

| | | | 2020 | 2019 |
|------|------------------------|------|---------|---------|
| | | Note | Rup | oees |
| 33.3 | Auditors' remuneration | | | |
| | Annual audit fee | | 287,500 | 275,000 |
| | Half yearly review | | 57,500 | 55,000 |
| | Out of pocket expenses | | 55,000 | 55,000 |
| | | | 400,000 | 385,000 |

33.4 No Director of Modaraba Management Company has any interest in any donee charitable activities.

| 34 | TAXATION | | |
|----|----------------------------------|---------|---------|
| | Current tax expense for the year | 501,577 | 86,450 |
| | Prior year adjustment | 432,091 | 74,760 |
| | | 933,668 | 161,210 |

The income of non-trading modarabas is exempt from tax under Clause 100 of Part I of the Second Schedule to the Income Tax Ordinance, 2001, provided not less than 90% of its profits after appropriation to statutory reserve as required under Modaraba Regulations are distributed to the certificate holders. As the management is intending to follow the aforesaid policy for profit distribution, no provision with respect to deferred taxation has been made in these financial statements.

Tax charge for the current year represents Alternate Corporate Tax under section 113C of the Income Tax Ordinance, 2001 and tax on dividend income.

| | 2020 | 2019 |
|---|---------------------|-------------|
| Not | eRı | ipees |
| 35 EARNINGS PER CERTIFICATE - BASIC & DILUTED | | |
| Net profit for the year Rupe | es 1,731,753 | 1,036,837 |
| Weighted average number of certificates Number | 29,800,000 | 29,800,000 |
| Earnings per certificate Rupe | es 0.06 | 0.03 |
| 35.1 There is no dilution effect on the basic earnings per certificate of | the Modaraba. | |
| 36 CASH GENERATED FROM OPERATIONS | | |
| Profit before taxation | 2,665,421 | 1,198,047 |
| Adjustments for non-cash and other items: | | |
| Depreciation: | | |
| Under ijarah | 28,863,588 | 27,313,085 |
| In own use | 521,547 | 609,479 |
| Right of use assets | 401,928 | - |
| (Provision) / Reversal of provision against assets | 1,933,815 | (383,052) |
| Gain on disposal of ijarah assets | (2,536,536) | (519,936) |
| Gain on settlement of murabaha receivable | (1,947,699) | - |
| Gain on disposal of owned fixed assets | - | (40,000) |
| Profit on long term investment | (37,111) | (71,824) |
| Balances written off | - | 35,364 |
| (Profit) / loss on sale of short term investments | (536,167) | 495,728 |
| Unrealized gain / (loss) on revaluation of financial value through or loss assets at fair | profit (822,228) | 2,960,712 |
| Unwinding of lease liabilities | 44,198 | - |
| Fair value gain on investment properties | (102,450) | (470,000) |
| Workers' Welfare Fund | 222,925 | - |
| Dividend income | (364,201) | (633,400) |
| | 25,641,609 | 29,296,156 |
| Operating profit before working capital changes | 28,307,030 | 30,494,203 |
| Decrease / (increase) in current assets | | |
| Advances, deposits, prepayments and other receivables | (246,397) | 9,655,430 |
| Short term murabaha finances receivables | 2,547,262 | (406,494) |
| Short term musharakah finances receivables | (1,734,286) | (8,746,042) |
| ljarah rental receivables | (2,395,686) | 5,752,735 |
| Stock in trade | 221,833 | 11,440,429 |
| Increase / (Decrease) in current liabilities | | |
| Creditors, accrued and other liabilities | (1,215,594) | 890,374 |
| | (2,822,868) | 18,586,432 |
| Cash generated from operations | 25,484,162 | 49,080,635 |



36.1 Changes in Financing Activities

| | As at June 30, 2019 | Non-cash changes | Cash flows (Net) | As at June 30, 2020 |
|---|------------------------|---------------------|---------------------|------------------------|
| | | Rup | ees | |
| Unclaimed dividends | 12,930,127 | - | (38,826) | 12,891,301 |
| Loan from Modaraba Management Company | 5,000,000 | - | (5,000,000) | - |
| Lease liabilities against right of use assets | - | 580,102 | (427,050) | 153,052 |
| | 17,930,127 | 580,102 | (5,465,876) | 13,044,353 |
| | | | | |
| | As at June 30, 2018 | Non-cash changes | Cash flows (Net) | As at June 30, 2019 |
| | | Rup | ees | |
| Unclaimed dividends | 12,930,548 | - | (421) | 12,930,127 |
| Loan from Modaraba Management Company | 5,000,000 | - | - | 5,000,000 |
| | 17,930,548 | | (421) | 17,930,127 |

Impact of non-cash changes in lease liabilities comprise effect of adoption of IFRS 16 (Rs. 535,904) and interest charge on lease liabilities (Rs. 44,198) (refer to note 22).

MATURITIES OF ASSETS AND LIABILITIES

37

| | 2020 | | | |
|---|---|---|--|--|
| | Total | Up to one year | Over one to five years | Over five years |
| | | Rup | ees | |
| Assets: | | | | |
| Cash and bank balances | 8,093,386 | 8,093,386 | - | - |
| Short term investments | 18,274,492 | 18,274,492 | - | - |
| Advances, deposits, prepayments and other receivables | 27,204,641 | 27,204,641 | - | - |
| ljarah rental receivables | 17,151,789 | 17,151,789 | - | - |
| Income tax refunds due from the Government | 5,508,038 | 5,508,038 | - | - |
| Stock in trade | 429,561 | 429,561 | - | - |
| Murabaha finances | 118,166,885 | 112,064,439 | 6,102,446 | - |
| Musharakah finances | 32,561,772 | 31,668,739 | 893,033 | - |
| Long term deposits | 412,262 | - | 257,400 | 154,862 |
| Long term investments | 9,254,769 | - | 9,254,769 | - |
| Investment properties | 20,405,000 | - | 20,405,000 | - |
| Operating fixed assets given on lease / ijarah - tangible | 87,935,874 | 10,422,190 | 77,513,684 | - |
| Operating fixed assets in own use - tangible | 11,971,304 | - | 11,971,304 | - |
| Right of use assets | 133,976 | 133,976 | | - |
| | 357,503,749 | 230,951,251 | 126,397,636 | 154,862 |
| Liabilities: | | | | |
| Unclaimed dividends | 12,891,301 | 12,891,301 | _ | _ |
| Creditors, accrued and other liabilities | 1,626,307 | 1,626,307 | _ | _ |
| Lease liabilities against right of use assets | 153,052 | 153,052 | _ | _ |
| Deferred income on murabaha | 4,525,056 | 3,702,398 | 822,658 | _ |
| Customers' security deposits | 31,442,315 | 7,651,000 | 23,791,315 | _ |
| Customers cocumy appeare | 50,638,031 | 26,024,058 | 24,613,973 | _ |
| Net Balance | 306,865,718 | 204,927,193 | 101,783,663 | 154,862 |
| Certificate holders' equity | 306,865,718 | | | , |
| Continuate Holders equity | | | | |
| | | 20. | 10 | |
| Assets: | | 201 | 19 | |
| Assets: | 4.057.050 | | 19 | |
| Cash and bank balances | 4,057,050 | 4,057,050 | - | - |
| Cash and bank balances Short term investments | 8,445,401 | 4,057,050 8,445,401 | - - | - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables | 8,445,401 28,343,871 | 4,057,050 8,445,401 28,343,871 | - - - | - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables | 8,445,401 28,343,871 14,756,103 | 4,057,050 8,445,401 28,343,871 14,756,103 | - - - - | - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government | 8,445,401 28,343,871 14,756,103 6,094,347 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 | - - - - | - - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 | - - - - - | - - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 | - - - - - 19,764,637 | - - - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 | - - - - - 19,764,637 1,448,984 | - - - - - - - 154 862 |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 | - - - - 19,764,637 1,448,984 1,458,400 | - - - - - - 154,862 |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 | 19,764,637 1,448,984 1,458,400 5,256,149 | - - - - - - 154,862 |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 186,900 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 | - - - - - - 154,862 |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties Operating fixed assets given on lease / ijarah - tangible | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 103,576,825 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 80,606,373 | - - - - - 154,862 - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 103,576,825 12,262,956 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 186,900 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 80,606,373 12,262,956 | - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties Operating fixed assets given on lease / ijarah - tangible | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 103,576,825 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 186,900 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 80,606,373 | - - - - - 154,862 - - - 154,862 |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties Operating fixed assets given on lease / ijarah - tangible Operating fixed assets in own use - tangible | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 103,576,825 12,262,956 371,269,108 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 186,900 - - 22,970,452 - 236,614,197 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 80,606,373 12,262,956 | - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties Operating fixed assets given on lease / ijarah - tangible Operating fixed assets in own use - tangible Liabilities: Unclaimed dividends | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 103,576,825 12,262,956 371,269,108 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 186,900 - - 22,970,452 - 236,614,197 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 80,606,373 12,262,956 | - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties Operating fixed assets given on lease / ijarah - tangible Operating fixed assets in own use - tangible Liabilities: Unclaimed dividends Creditors, accrued and other liabilities | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 103,576,825 12,262,956 371,269,108 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 186,900 - - 22,970,452 - 236,614,197 12,930,127 2,618,976 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 80,606,373 12,262,956 | - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties Operating fixed assets given on lease / ijarah - tangible Operating fixed assets in own use - tangible Liabilities: Unclaimed dividends Creditors, accrued and other liabilities Loan from Modaraba Management Company - interest free unsecured | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 103,576,825 12,262,956 371,269,108 12,930,127 2,618,976 5,000,000 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 186,900 - - 22,970,452 - 236,614,197 12,930,127 2,618,976 5,000,000 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 80,606,373 12,262,956 134,500,049 | - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties Operating fixed assets given on lease / ijarah - tangible Operating fixed assets in own use - tangible Liabilities: Unclaimed dividends Creditors, accrued and other liabilities Loan from Modaraba Management Company - interest free unsecured Deferred income on murabaha | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 103,576,825 12,262,956 371,269,108 12,930,127 2,618,976 5,000,000 9,540,423 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 186,900 - - 22,970,452 - 236,614,197 12,930,127 2,618,976 5,000,000 6,854,911 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 80,606,373 12,262,956 134,500,049 | - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties Operating fixed assets given on lease / ijarah - tangible Operating fixed assets in own use - tangible Liabilities: Unclaimed dividends Creditors, accrued and other liabilities Loan from Modaraba Management Company - interest free unsecured | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 103,576,825 12,262,956 371,269,108 12,930,127 2,618,976 5,000,000 9,540,423 37,308,865 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 186,900 - - 22,970,452 - 236,614,197 12,930,127 2,618,976 5,000,000 6,854,911 12,698,000 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 80,606,373 12,262,956 134,500,049 | - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties Operating fixed assets given on lease / ijarah - tangible Operating fixed assets in own use - tangible Liabilities: Unclaimed dividends Creditors, accrued and other liabilities Loan from Modaraba Management Company - interest free unsecured Deferred income on murabaha Customers' security deposits | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 103,576,825 12,262,956 371,269,108 12,930,127 2,618,976 5,000,000 9,540,423 37,308,865 67,398,391 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 186,900 - - 22,970,452 - 236,614,197 12,930,127 2,618,976 5,000,000 6,854,911 12,698,000 40,102,014 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 80,606,373 12,262,956 134,500,049 | - 154,862 - - - - - - |
| Cash and bank balances Short term investments Advances, deposits, prepayments and other receivables Ijarah rental receivables Income tax refunds due from the Government Stock in trade Murabaha finances Musharakah finances Long term deposits Long term investments Investment properties Operating fixed assets given on lease / ijarah - tangible Operating fixed assets in own use - tangible Liabilities: Unclaimed dividends Creditors, accrued and other liabilities Loan from Modaraba Management Company - interest free unsecured Deferred income on murabaha | 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 140,145,793 31,697,859 1,800,162 5,256,149 13,702,550 103,576,825 12,262,956 371,269,108 12,930,127 2,618,976 5,000,000 9,540,423 37,308,865 | 4,057,050 8,445,401 28,343,871 14,756,103 6,094,347 1,130,042 120,381,156 30,248,875 186,900 - - 22,970,452 - 236,614,197 12,930,127 2,618,976 5,000,000 6,854,911 12,698,000 | 19,764,637 1,448,984 1,458,400 5,256,149 13,702,550 80,606,373 12,262,956 134,500,049 | - - - |



38 FINANCIAL RISK MANAGEMENT

The Modaraba's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Modaraba's overall risk management focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance.

Risk management is carried out by the Board of Directors (the Board) of the Management Company, chief operating officer and chief financial officer. The Board provides principles for overall risk management, as well as policies covering specific areas such as currency risk, other price risk, interest rate risk, credit risk and liquidity risk.

The Modaraba's overall risk management procedures, to minimize the potential adverse effects of financial market on the Modaraba's performance, are as follows:

38.1 Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign currency, interest rate, commodity price and equity price that will affect the Modaraba's income or the value of its holdings of financial instruments.

38.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies. The Modaraba is not exposed to currency risk arising from currency exposure as Modaraba is not involved in foreign currency transactions.

38.1.2 Equity price risk

Equity price risk represents the risk that the fair value of equity investments will fluctuate because of changes in levels of indices, whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instrument traded in the market. The Modaraba is exposed to equity price risk as it holds investments at fair value through profit and loss and fair value through OCI. The sensitivity analysis for fluctuation in equity prices, represented as a function of KSE Price Index, is given below:

| | | | 2020 | 2019 |
|---------------------------------|------|--------------------------------|------------------------------------|-------------------|
| Reporting date all index points | | | 34,422 | 33,902 |
| | | Changes in KSE all Index | Effects on Profit Before Tax | Effects on Equity |
| Investment at fair value | | | Rup | ees |
| through OCI | 2020 | +1% | - | 92,548 |
| 2020 | -1% | - | (92,548) | |
| | 2040 | +1% | - | 52,561 |
| | 2019 | -1% | - | (52,561) |
| Investment at fair value | | | | |
| through profit and loss | 2020 | +1% | 160,624 | - |
| | 2020 | -1% | (160,624) | - |
| | 2019 | +1% | 54,503 | - |
| | 2019 | -1% | (54,503) | - |

38.1.3 Profit rate risk

This represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market profit rates.

As at the reporting date the profit rate profile of the Modaraba's profit bearing financial instruments were as under:

| | 2020 | 2019 |
|----------------------------------|------------|------------|
| | Ru | pees |
| Fixed rate instruments | | |
| Financial assets: | | |
| Short term murabaha finances | 41,485,468 | 41,022,319 |
| Long term murabaha finances | 76,681,417 | 99,123,474 |
| ljarah rental receivables | 17,151,789 | 14,756,103 |
| Musharakah finances | 32,561,772 | 31,697,859 |
| Floating rate instruments | | |
| Financial assets: | | |
| Bank balances - deposit accounts | 7,850,523 | 3,826,249 |

Fair value sensitivity analysis for fixed rate instruments

The Modaraba does not account for any fixed rate financial assets and liabilities at fair value through profit and loss. Therefore, a change in interest rate at the reporting date would not affect profit or loss of the Modaraba.

Cash flow sensitivity analysis for variable rate instruments

If profit rates, as at the reporting date, fluctuates by 1% higher / lower with all other variables held constant, profit before taxation for the year would have been Rs. 78,505 (2019: Rs. 38,262) higher / lower. This analysis is prepared assuming the amounts of floating rate instruments outstanding at reporting dates were outstanding for the whole year.

38.2 Credit risk

38.2.1 Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date, net of impairment, was as follows:

| Bank balances | 8,035,393 | 3,999,614 |
|--|-------------|-------------|
| Short term murabaha finances | 41,485,468 | 41,022,319 |
| Ijarah rental receivables | 17,151,789 | 14,756,103 |
| Musharakah finances | 32,561,772 | 31,697,859 |
| Long term murabaha finances | 76,681,417 | 99,123,474 |
| Long term deposits | 412,262 | 1,800,162 |
| Short term investments | 18,274,492 | 8,445,401 |
| Long term investments | 9,254,769 | 5,256,149 |
| Advances, deposits and other receivables | 17,793,883 | 23,634,065 |
| | 221,651,245 | 229,735,146 |



33.2.2 Geographically all credit exposure is concentrated in Pakistan.

The maximum exposure to credit risk for receivables (murabaha financing, musharakah financing and ijarah / lease rental receivables) as at the reporting date by type of customer was:

| | 2020 | 2019 | |
|---------------------------------|-------------|-------------|--|
| | Rupees | | |
| Textile Composite | 19,597,493 | 19,597,493 | |
| Engineering | - | 105,387 | |
| Sugar and allied | 1,033,280 | 1,084,012 | |
| Steel | 122,024 | - | |
| Insurance | - | 261,134 | |
| Vanaspati and Allied Industries | 12,000,000 | 12,000,000 | |
| Food and Allied | 38,308,395 | 50,308,395 | |
| Educational Institutions | 17,035,089 | 11,413,295 | |
| Miscellaneous | 93,947,329 | 110,285,358 | |
| Agriculture | 40,698,437 | 43,340,373 | |
| | 222,742,047 | 248,395,447 | |

38.2.3 The aging of murabaha, musharakah, lease / ijarah rental and trade receivables and related impairment loss as at the reporting date is as follows:

Aging of murabaha, musharika and lease / ijarah rental receivables

| Not past due | 65,709,250 | 98,329,592 |
|---|-------------|-------------|
| Past due 1 - 180 days | 13,381,695 | 13,381,417 |
| Past due 181 days - 1 year | 7,731,397 | 9,312,083 |
| Past due 1 - 2 years | 12,754,733 | 2,903,310 |
| More than 2 years | 140,162,967 | 136,070,145 |
| | 239,740,042 | 259,996,547 |
| Aging of impaired murababa musbarakah lease / jiarah rental and trade i | receivables | |

Aging of impaired murabaha, musharakah, lease / ijarah rental and trade receivables

| Past due 181 - 365 days | 42,816 | 356,269 |
|-------------------------|------------|------------|
| 1 - 2 years | 859,548 | 138,561 |
| More than 2 years | 56,947,989 | 56,599,251 |
| | 57,850,353 | 57,094,081 |

The Modaraba has adopted a policy of only dealing with creditworthy parties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The Modaraba has internally developed rating criteria to rate its customers which is supplemented by ratings supplied by independent rating agencies where available. The Modaraba also uses other publicly available financial information and its own trading records to rate its customers. The Modaraba's exposure and the credit ratings of its parties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed annually.

The management monitors and limits Modaraba's exposure to credit risk through monitoring of clients' credit exposure, reviews and conservative estimates of provisions for doubtful receivables, if any, and through the prudent use of collateral policy. The management is of the view that it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in organizations of sound financial standing covering various industrial sectors and segments.

38.2.4 The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate. The table below shows the bank balances and investments held with some major counterparties at the reporting date:

| | Ra | ting | Rating | 2020 | 2019 |
|------------------------|---------------|--------------|---------|-----------|-----------|
| Banks | Short term | Long term | Agency | Ruj | oees |
| The Bank of Punjab | A1+ | AA | PACRA | 148,787 | 148,787 |
| Meezan Bank Limited | A-1+ | AA+ | JCR-VIS | 7,857,710 | 3,831,096 |
| State Bank of Pakistan | | | | 28,896 | 19,731 |
| | | | | 8,035,393 | 3,999,614 |

Further, the Modaraba's exposure to credit risk and impairment losses related to Investments, Murabaha financing, ljarah financing, and other receivables are disclosed in the relevant notes to the financial statements.

The Modaraba's exposure related to ijarah receivables, murabaha receivables and musharakah receivables are secured by collaterals held and the Modaraba's portfolio of financial assets is broadly diversified and transactions are entered into with diverse credit worthy counterparties thereby mitigating any significant concentration of credit risk.

38.3 Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Modaraba's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Modaraba's reputation. Owing to the fact that the Modaraba is in a positive working capital position at the year end, the management believes the liquidity risk to be low.

The table below analyses the Modaraba's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equate to their carrying balances as the impact of discounting is not significant.

| | Carrying Amount | Contractual cash flows | Less than 1 year | Between 1 and 5 years | Over 5 years |
|---|--------------------|------------------------|---------------------|-----------------------|--------------|
| | | | (Rupees) | | |
| June 30, 2020 | | | | | |
| Lease liabilities against right of use assets | 153,052 | 155,743 | 155,743 | - | - |
| Unclaimed dividends | 12,891,301 | 12,891,301 | 12,891,301 | - | - |
| Creditors, accrued and other liabilities | 1,626,307 | 1,626,307 | 1,626,307 | - | - |
| | 14,670,660 | 14,673,351 | 14,673,351 | | - |
| June 30, 2019 | | | | | |
| Loan from Modaraba Management Company | 5,000,000 | 5,000,000 | 5,000,000 | - | - |
| Unclaimed dividends | 12,930,127 | 12,930,127 | 12,930,127 | - | - |
| Creditors, accrued and other liabilities | 2,618,976 | 2,618,976 | 2,618,976 | - | |
| | 20,549,103 | 20,549,103 | 20,549,103 | | |



Note 37 to the financial statements summarizes the maturity profile of the Modaraba's assets and liabilities.

38.4 Fair value of financial instruments

All financial assets and financial liabilities are initially recognized at the fair value of consideration paid or received, net of transaction costs as appropriate, and subsequently carried at fair value or amortized cost.

The carrying values of all financial assets and liabilities reflected in financial statements approximate to their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

Fair value estimation

Financial assets which are tradable in an open market are revalued at the market prices prevailing on the reporting date. The estimated fair value of all other financial assets and financial liabilities is considered not significantly different from book value.

Fair value hierarchy

Fair value hierarchy categories are described in note 4.17 to the financial statements.

The following table presents the Company's financial assets that are measured at fair value at June 30, 2020:

| | Level 1 | Level 2 | Level 3 | Total |
|--|-----------------------|------------------|---------------|------------|
| | | (Rupe | es) | |
| Financial assets: | | | | |
| Short term investments (Note 7) | 18,274,492 | - | - | 18,274,492 |
| Long term investments (Note 15) | 9,254,769 | - | - | 9,254,769 |
| The following table presents the Company's finan | icial assets that are | measured at fair | value at June | 30, 2019: |
| Financial assets: | | | | |
| Filialiciai assets. | | | | |
| Short term investments (Note 7) | 8,445,401 | - | - | 8,445,401 |
| Long term investments (Note 15) | 5,256,149 | - | - | 5,256,149 |

38.5 Financial instruments by categories

Financial assets as at June 30, 2020

| | At fair value through OCI (equity instruments designated upon initial recognition) | Amortized cost | Assets at fair value through profit or loss (Mandatorily Measured) | Total |
|----------------------------------|--|-------------------|--|-------------|
| On the sea through the law on | | , | upees) | 0.000.000 |
| Cash and bank balances | - | 8,093,386 | 40.074.400 | 8,093,386 |
| Short term investments | - | 47 700 000 | 18,274,492 | 18,274,492 |
| Advances, deposits and other | - | 17,793,883 | - | 17,793,883 |
| receivables | | 44 405 400 | | 44 405 400 |
| Short term murabaha finances | - | 41,485,468 | - | 41,485,468 |
| Short term musharakah finances | | 04 070 000 | | 04 070 000 |
| (secured - considered good) | - | 31,070,328 | - | 31,070,328 |
| Long term diminishing musharakah | - | 1,491,444 | - | 1,491,444 |
| finances | | | | |
| ljarah rental receivables | - | 17,151,789 | - | 17,151,789 |
| Long term murabaha finances | - | 76,681,417 | - | 76,681,417 |
| Long term deposits | _ | 412,262 | - | 412,262 |
| Long term investments | 9,254,769 | - | - | 9,254,769 |
| | 9,254,769 | 194,179,977 | 18,274,492 | 221,709,238 |

Financial assets as at June 30, 2019

| | At fair value through OCI (equity instruments designated upon initial recognition) | Amortized cost | Assets at fair value through profit or loss (Mandatorily Measured) | Total |
|----------------------------------|--|----------------|--|-------------|
| | | (R | upees) | |
| Cash and bank balances | - | 4,057,050 | - | 4,057,050 |
| Short term investments | - | - | 8,445,401 | 8,445,401 |
| Advances, deposits and other | - | 23,634,065 | _ | 23,634,065 |
| receivables | | | | |
| Short term murabaha finances | _ | 41,022,319 | _ | 41,022,319 |
| Short term musharakah finances | | , , | | , , |
| (secured - considered good) | _ | 29,336,042 | _ | 29,336,042 |
| Long term diminishing musharakah | _ | 2,361,817 | _ | 2,361,817 |
| finances | | _,00.,0 | | _,00.,0 |
| ljarah rental receivables | <u>-</u> | 14,756,103 | _ | 14,756,103 |
| Long term murabaha finances | <u>-</u> | 99,123,474 | _ | 99,123,474 |
| Long term deposits | _ | 1,800,162 | _ | 1,800,162 |
| Long term investments | 5,256,149 | 1,000,102 | _ | 5,256,149 |
| Long term investments | 5,256,149 | 216,091,032 | 8,445,401 | |
| | 5,250,149 | <u> </u> | 0,445,401 | 229,792,582 |

Financial liabilities at amortized cost

| | 2020 | 2019 |
|---|------------|------------|
| | Ru | pees |
| Lease liabilities against right of use assets | 153,052 | 5,000,000 |
| Unclaimed dividends | 12,891,301 | 12,930,127 |
| Creditors, accrued and other liabilities | 1,626,307 | 2,618,976 |
| | 14,670,660 | 20,549,103 |

38.6 Operational Risks

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the processes, technology and infrastructure supporting the Modaraba's operations either internally within the Modaraba or externally at the Modaraba's service providers, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of investment management behaviour. Operational risks arise from all of the Modaraba's activities.

The Modaraba's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation with achieving its objective of generating returns for certificate holders.

The primary responsibility for the development and implementation of controls over operational risk rests with the Board of Directors of the Management Company. This responsibility encompasses the controls in the following areas:

- requirements for appropriate segregation of duties between various functions, roles and responsibilities;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;



- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- ethical and business standards; and
- risk mitigation, including insurance where this is effective.

38.7 Capital Risk Management

The Modaraba's objectives when managing capital are to safeguard the Modaraba's ability to continue as a going concern in order to provide return for certificate holders and benefits for other stakeholders and to maintain healthier capital ratios in order to support its business and maximize certificate holders value. The Modaraba manages its capital structure and makes adjustments to it, in the light of changes in economic conditions. There were no changes to the Modaraba's approach to capital management during the year and the modaraba is not subject to externally imposed capital requirement.

39 REMUNERATION OF EXECUTIVES / KEY MANAGEMENT PERSONNEL

Aggregate amounts charged in the financial statements for the year as remuneration and benefits to executives / key management personnel of the Modaraba are as follows:

Managerial remuneration
House rent allowance
Medical allowance
Other allowances
Meeting fee allowance
Retirement benefits

Number of persons

| Executives | | | | |
|------------|-----------|--|--|--|
| 2020 | 2019 | | | |
| Rupees | | | | |
| 3,904,017 | 3,904,017 | | | |
| 1,561,607 | 1,561,607 | | | |
| 390,402 | 390,402 | | | |
| - | 244,000 | | | |
| 420,000 | 246,000 | | | |
| 390,402 | 390,402 | | | |
| 6,666,428 | 6,736,428 | | | |
| 3 | 3 | | | |
| | | | | |

39.1 These executives have been provided with the Modaraba maintained cars and are also entitled for reimbursement of fuel expenses.

40 TRANSACTIONS WITH RELATED PARTIES

A related party transaction is a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity.

A related party is a person or entity that is related to the entity. Related parties of the Modaraba include the Modaraba Management Company [Al-Zamin Modaraba Management (Private) Limited], directors and key management personnel of the Modaraba Management Company, key management personnel of the Modaraba and their close family members, the provident fund trust and entities with common directors or under common management and control.

Contribution to the provident fund is made in accordance with the services rules. Modaraba Management fee, if any, is accrued in accordance with the requirements of the Modaraba Regulations. Remuneration of key management personnel are in accordance with the terms of their employment. Other transactions are carried out at agreed terms.

Amounts due from and due to related parties are shown under respective notes to these financial statements. All transactions are based on commercial terms and are approved by the Board of Directors. Outstanding balances at the reporting date are unsecured and interest free. There have been no guarantees provided or received for any related party receivables or payables.

| Transactions during the ye | ear | | 2020 | 2019 |
|--|------------------------|--|-----------|---------|
| Related party | Relationship | Nature of Transaction | Rup | ees |
| Al-Zamin Modaraba | Modaraba | Management fee | 320,927 | 133,116 |
| Management (Private) Limited | Management Company | Loan repaid during the year | 5,000,000 | - |
| Employees' Provident Fund | Associated undertaking | Contributions for the year | 706,507 | 640,948 |
| Director | Director | Interest free loan obtained | 1,000,000 | - |
| | | Interest free loan repaid | 1,000,000 | - |
| Executives and close relatives thereof | Associated persons | Loan given during the year | 300,000 | 200,000 |
| | | Repayment of loan received | 1,048,002 | 185,332 |
| | | Receipt of principal under long term diminishing musharakah finances | - | 200,006 |
| | | Profit accrued under long term diminishing musharakah finances | - | 9,998 |
| | | Receipts of profit under long term diminishing musharakah finances | - | 9,998 |
| | | Receipts against sale of vehicles | 332,062 | - |

The amounts above do not include salaries and other employee benefits of the executives of the Company which have been disclosed in note 39.



| | | 2020 | 2019 |
|---|---|---------|-----------|
| | | Rup | ees |
| Outstanding Balance as at the year end | | | |
| Al-Zamin Modaraba Management (Private) | Payable against management fee and others | 320,927 | 133,116 |
| Limited | Loan payable | - | 5,000,000 |
| Executives and | Loan receivables | 300,000 | 1,048,002 |
| close relatives thereof | Receivable against sale of vehicle | - | 332,062 |

41 **SEGMENT INFORMATION**

An operating segment is a group of assets and operations engaged in providing products that are subject to risks and returns that are different from those of other business segments. The management has determined the operating segments based on the information that is presented to the Chief Executive Officer (Chief Operating Decision Maker) for allocation of resources and assessments of performance. Based on internal management reporting structure and products produced and sold, the Modaraba is organized into following five operating segments:

| Types of segments | Nature of business |
|---------------------|--|
| Murabaha finances | Sale of goods under murabaha arrangement |
| ljarah finances | Giving right to the benefit of using an asset for a consideration |
| Musharakah finances | Joint enterprise formed for conducting some business |
| Investments | Investments made in equity instruments of other companies and other investments |
| Trading of stock | Purchase and sale of stock in trade, including potatoes, rice, tractors, chillies, vehicles etc. |

No operating segments have been aggregated to or form the above reportable operating segments.

The Chief Executive Officer monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is generally evaluated based on certain key performance indicators including business volume, gross profit, profit from operations, reduction in operating cost and free cash flows.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties. There were no transfers between operating segments during the year (2019: Nil).

41.2 Segment analysis

The segment information for the reportable segments for the year ended June 30, 2020 is as follows:

| | | | June 30, 2020 | 0, 2020 | | | | | June 30, 2019 |), 2019 | | |
|---------------------------------------|----------------------|-----------------------|------------------------|-------------|---------------------|--------------|----------------------|--------------------|------------------------|-------------|---------------------|--------------|
| | Murabaha Finances | ljarah Finances | Musharakah Finances | Investments | Trading of Stock | Total Fin | Murabaha Finances | ljarah Finances | Musharakah Finances | Investments | Trading of Stock | Total |
| Segment revenues / profits | | | | | | | | | | | | |
| Gross revenue from external customers | 11,694,663 | 40,388,398 | 8,024,224 | 937,479 | 286,330 | 61,331,094 | 11,497,803 | 42,019,989 | 5,507,677 | 209,496 | 37,617,459 | 96,852,424 |
| Cost of sales | • | • | • | • | (221,833) | (221,833) | ı | ' | • | • | (35,812,216) | (35,812,216) |
| Depreciation | • | (28,863,588) | • | • | • | (28,863,588) | 1 | (27,313,085) | ' | • | ' | (27,313,085) |
| Insurance expense | • | (2,813,144) | • | • | • | (2,813,144) | 1 | (2,234,443) | ' | 1 | ' | (2,234,443) |
| Other income | 42,170 | 2,656,616 | 170,950 | • | • | 2,869,736 | 70,000 | • | 174,700 | • | • | 244,700 |
| Net revenue | 11,736,833 | 11,736,833 11,368,282 | 8,195,174 | 937,479 | 64,497 | 32,302,265 | 11,567,803 | 12,472,461 | 5,682,377 | 209,496 | 1,805,243 | 31,737,380 |
| Unrealized Profit / (loss) on | | | | 800 008 | | 800 008 | | | | (2 060 712) | | (2 960 712) |
| | • | • | • | 077,770 | | 077,770 | • | • | • | (2,300,712) | • | (2,300,712) |
| Provision for doubiful receivables | (333,552) | (397,757) | 1 | • | (1,202,506) | (1,933,815) | 20,084 | 362,968 | • | 1 | • | 383,052 |
| Reportable segment profit | 10,998,203 | 10,881,275 | 8,195,174 | 1,702,083 | (1,138,009) | 30,638,726 | 11,587,887 | 12,835,429 | 5,682,377 | (2,751,216) | 1,805,243 | 29,159,720 |
| Reportable segment assets | 119,875,087 | 111,243,717 | 35,441,276 | 27,529,262 | 10,315,913 | 304,405,255 | 144,590,662 | 122,417,662 | 33,389,059 | 13,709,250 | 12,731,142 | 326,837,775 |
| Reportable segment liabilities | 4,525,056 | 31,801,455 | 3,678 | 109,223 | • | 36,439,412 | 9,540,423 | 39,008,865 | - | 100,054 | - | 48,649,342 |
| Additions to non-current assets | • | 36,566,300 | • | • | • | 36,566,300 | • | 67,439,150 | • | • | • | 67,439,150 |



Reconciliation of reportable segments revenues, profit or loss, assets and liabilities is as follows:

| | 2020 | 2019 |
|---|--------------|--------------|
| | Rup | oees |
| Revenues | | |
| Total revenues for reportable segments | 32,302,265 | 31,737,380 |
| Other revenues | 2,522,209 | 1,870,056 |
| Modaraba's revenues | 34,824,474 | 33,607,436 |
| Profit | | |
| | | |
| Total profit for reportable segments | 30,638,726 | 29,159,720 |
| Other income | 2,522,209 | 1,870,056 |
| Operating expenses | (30,000,117) | (29,698,613) |
| Modaraba Management Company's fee | (320,927) | (133,116) |
| Workers' Welfare Fund | (222,925) | - |
| Taxation | (885,213) | (161,210) |
| | 1,731,753 | 1,036,837 |
| | | |
| Assets | | |
| Total assets for reportable segments | 304,405,255 | 326,837,775 |
| Corporate assets unallocated: | 004,400,200 | 020,001,110 |
| Advances, deposits, prepayments and other receivables | 6,574,528 | 6,514,268 |
| Income tax refunds due from the Government | 5,508,038 | 6,094,347 |
| Long term deposits | 412,262 | 1,800,162 |
| Investment properties | 20,405,000 | 13,702,550 |
| Fixed assets | 12,105,280 | 12,262,956 |
| | 45,005,108 | 40,374,283 |
| Cash and bank balances | 8,093,386 | 4,057,050 |
| Total assets as per the balance sheet | 357,503,749 | 371,269,108 |
| | | |
| Liabilities | | |
| Total liabilities for reportable segments | 36,439,412 | 48,649,342 |
| Total liabilities for reportable segments Corporate liabilities unallocated: | 30,439,412 | 40,048,342 |
| Unclaimed dividends | 12,891,301 | 12,930,127 |
| Creditors, accrued and other liabilities | 1,154,266 | 5,818,922 |
| Lease liabilities against right of use assets | 153,052 | 5,010,822 |
| Total liabilities as per the balance sheet | 50,638,031 | 67,398,391 |
| Total habilities as per the balance sheet | 30,030,031 | 01,000,001 |

Certain liabilities, assets, other income and other operating charges of the Modaraba cannot be allocated to a specific segment. Accordingly, these amounts have been classified as unallocated.

There are no differences between the measurements of the reportable segments' profits or losses, assets and liabilities with the Modaraba's profits or losses, assets and liabilities.

There are no changes from prior periods in the measurement methods used to determine reported segment profit or loss.

There are no asymmetrical allocations to reportable segments.

41.3 All non-current assets of the Modaraba are located in Pakistan as at the reporting date.

| | | 2020 Ruլ | 2019 Dees |
|----|---|-----------------|--------------|
| 42 | NUMBER OF EMPLOYEES | | |
| | Number of employees as at June 30, | 20 | 21 |
| | Average number of employees during the year | 21 | 20 |
| | | | |
| | | 2020 | 2019 |
| | | Ru _l | oees |
| | | (Audited) | (Audited) |
| 43 | PROVIDENT FUND | | |
| | Size of the fund | 4,587,912 | 2,856,474 |
| | Percentage of investments made | 90.99% | 91.42% |
| | Fair value of investments | 4,199,013 | 2,611,483 |
| | Cost of investments made | 4,174,343 | 2,611,483 |

Break-up of Investment in terms of amount and percentage of the size of the provident fund are as follows:

| | 20 | 20 | 2019 | | |
|---------------------|----------------------|--|----------------------|--|--|
| | Investment Rupees | Investment as a % of Size of funds | Investment Rupees | Investment as a % of Size of funds | |
| Investment in funds | 1,376,575 | 30.00% | 1,317,033 | 46.11% | |
| Cash at bank | 2,822,438 | 61.52% | 1,294,450 | 45.32% | |
| | 4,199,013 | | 2,611,483 | | |

Investments out of the funds of provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

44 IMPACT OF COVID-19 ON THE FINANCIAL STATEMENTS

The outbreak of COVID-19 pandemic and the lockdown situation in the country have impacted businesses to varying degrees, having implications on their operations, financial position, profitability, liquidity and in certain cases, the going concern status. The management has evaluated the impacts of COVID-19 on the Financial Statements of the Modaraba and has concluded as follows:

- The Modaraba has rescheduled some of its Murabaha and Ijarah contracts with its customers on the request of the customers which had no material impact on the carrying amounts of assets and liabilities or items of income and expenses as required under the relevant accounting and reporting standards, that require specific disclosure in the financial statements.
- The management has evaluated the impacts of COVID-19 on going concern status of the Modaraba and has concluded that the Modaraba is not exposed to any going concern risk.



45 **CORRESPONDING FIGURES**

Corresponding figures have been re-arranged, wherever necessary, to facilitate comparison. Following rearrangements have been made during the year for better presentation:

| Nature | From | То | Amount (Rupees) |
|-----------------------------|--|--------------------------------------|-----------------|
| Accrued expenses | Other liabilities (Note 19) | Accrued expenses (Note 19) | 472,748 |
| Cash flows from investments | Cash genrated from oprations (Note 36) | Cash flows from investing activities | (3,145,923) |

46 AUTHORIZATION OF FINANCIAL STATEMENTS

These financial statements were approved for issue by the Board of Directors of the Management Company in their meeting held on 23 September 2020.

For Al-Zamin Modaraba Management (Private) Limited

(Modaraba Management Company)

CHIEF EXECUTIVE

CHAIRMAN

DIRECTOR

CHIEF FINANCIAL OFFICER

PATTERN OF CERTIFICATE-HOLDING As On 30 June 2020

| NUMBER OF CERTIFICATE HOLDERS | CERTIFICATE | HOLDING | TOTAL CERTIFICATE | PERCENTAGE HELD |
|----------------------------------|-------------|----------|----------------------|--------------------|
| | From | То | | |
| 597 | 1 | 100 | 27504 | 0.09 |
| 896 | 101 | 500 | 259084 | 0.87 |
| 606 | 501 | 1000 | 528700 | 1.77 |
| 293 | 1001 | 5000 | 706900 | 2.37 |
| 59 | 5001 | 10000 | 451483 | 1.52 |
| 15 | 10001 | 15000 | 185070 | 0.62 |
| 9 | 15001 | 20000 | 155857 | 0.52 |
| 8 | 20001 | 25000 | 183714 | 0.62 |
| 3 | 25001 | 30000 | 86000 | 0.29 |
| 1 | 30001 | 35000 | 31500 | 0.11 |
| 3 | 35001 | 40000 | 115550 | 0.39 |
| 1 | 45001 | 50000 | 45174 | 0.15 |
| 2 | 60001 | 65000 | 127000 | 0.43 |
| 2 | 65001 | 70000 | 135248 | 0.45 |
| 1 | 70001 | 75000 | 75000 | 0.25 |
| 1 | 75001 | 80000 | 78382 | 0.26 |
| 1 | 85001 | 90000 | 87400 | 0.29 |
| 2 | 100001 | 105000 | 206120 | 0.69 |
| 2 | 115001 | 120000 | 238100 | 0.80 |
| 1 | 120001 | 125000 | 125000 | 0.42 |
| 1 | 155001 | 160000 | 160000 | 0.54 |
| 1 | 170001 | 175000 | 172730 | 0.58 |
| 1 | 290001 | 295000 | 291200 | 0.98 |
| 1 | 395001 | 400000 | 396500 | 1.33 |
| 1 | 525001 | 530000 | 527500 | 1.77 |
| 1 | 950001 | 955000 | 953000 | 3.20 |
| 1 | 1125001 | 1130000 | 1130000 | 3.79 |
| 1 | 1255001 | 1260000 | 1258896 | 4.22 |
| 1 | 5260001 | 5265000 | 5261388 | 17.66 |
| 1 | 15795001 | 15800000 | 15800000 | 53.02 |
| 1 | 5260001 | 5265000 | 5261388 | 17.66 |
| 1 | 15795001 | 15800000 | 15800000 | 53.02 |
| 2513 | | | 29,800,000 | 100.00 |



CATEGORIES OF CERTIFICATE HOLDERS AS AT JUNE 2020

| CATEGORIES OF | NUMBER OF CERTIFICATE | TOTAL CERTIFICATES | PERCENTAGE |
|--|-------------------------|-----------------------|------------|
| CERTIFICATEHOLDERS | CERTIFICATE- HOLDERS | HELD | |
| Associated companies, undertakings and related parties | | | |
| Al-Zamin Modaraba Management (Private) Limited | 1 | 5,261,388 | 17.6557 |
| Investment Corporation of Pakistan | 1 | 10,100 | 0.0339 |
| Directors, CEO & their spouse and minor children | | | |
| Executives | - | - | - |
| Public sector companies and Corporations | - | - | - |
| Banks, Development Finance Institutions, | | | |
| Non-Banking Finance Institutions, Insurance | | | |
| Companies, Modarabas and Mutual Funds | | | |
| | 19 | 2,530,636 | 8.4921 |
| Joint Stock Companies | 20 | 67,843 | 0.2277 |
| Individuals | 2,464 | 21,843,533 | 73.3004 |
| Others | 8 | 86,500 | 0.2903 |
| Total | 2,513 | 29,800,000 | 100.00 |
| Certificateholders holding five percent or more certific | ate in the Modaraba | | |
| Al-Zamin Modaraba Management (Pvt.) LTD. | 1 | 5,261,388 | 17.66 |
| Mohammad Aslam Motiwala | 1 | 16,930,000 | 56.81 |

| Notes | |
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